



Robert P. Astorino
County Executive

Department of Budget

Lawrence C. Soule
Budget Director

#58189

DATE: July 20, 2017

TO: Honorable Board of Acquisition and Contract

FROM: Lawrence C. Soule
Budget Director

RE: Resolution to exempt from the Westchester County Procurement Policy and Procedures, pursuant to Section 3(a)(xxi) thereof, an agreement with Intralinks, Inc. for online document storage services.

Authority is hereby requested from your Honorable Board to exempt from the Westchester County Procurement Policy and Procedures an agreement between the County of Westchester (the "County") and Intralinks, Inc. ("Intralinks"), pursuant to which Intralinks will provide online document storage services (the "Services"), for the period from April 5, 2017 through October 5, 2017, with the term being extended automatically thereafter for successive monthly periods until all County document 'exchanges' are deleted from the online system by the County or at the written direction of the County. The County will use the Services to facilitate its request for proposals that seeks a public-private partnership for the lease, management, operation, maintenance and improvement of Westchester County Airport (the "Airport RFP").

The County's Department of Information Technology has advised that it does not have the staff to create a sufficient online document storage system in time for it to be used in connection with the Airport RFP.

As Intralinks has explained to the County, it has a 20-year track record of enabling high-stakes transactions and business collaborations valued at more than \$30 trillion, which has made it a top source of easy-to-use, enterprise-strength cloud-based collaboration technology.

Based upon the foregoing, it is proposed that the best interests of the County would be served by exempting the proposed agreement from the Westchester County Procurement Policy and Procedures, pursuant to Section 3(a)(xxi) thereof. Therefore, a resolution to exempt this

procurement is hereby submitted for your consideration.

LCS/MM/bdm/nn

APPROVED BOARD OF ACQUISITION & CONTRACT - 07/27/2017 - LISA MRIJAJ, SECRETARY

RESOLUTION

Upon a communication from the Budget Director, be it hereby:

RESOLVED, that pursuant to Section 3(a)(xxi) of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals, is neither cost effective nor expedient, and accordingly, not in the best interests of the County of Westchester (the "County") in connection with the procurement of an agreement with Intralinks, Inc. ("Intralinks"), pursuant to which Intralinks will provide online document storage services, for the period from April 5, 2017 through October 5, 2017, with the term being extended automatically thereafter for successive monthly periods until all County document 'exchanges' are deleted from the online system by the County or at the written direction of the County.

APPROVED BOARD OF ACQUISITION & CONTRACT - 01/21/2017 - DEPT. OF PUBLIC WORKS SECRETARY