

57238

DATE May 9, 2017

TO: Board of Acquisition and Contract

FROM: Daniel D. Angiolillo
Executive Director, Solid Waste Commission

SUBJECT: Authority to exempt from the Westchester County Procurement Policy and Procedures an agreement with Grassi & Co. for the provision of expert analysis and consulting services regarding financial and tax matters on behalf of the Westchester County Solid Waste Commission, for a term commencing June 1, 2017 and continuing through May 31, 2018, in an amount not-to-exceed \$20,000.

Authority is hereby requested from your Honorable Board to exempt from the Westchester County Procurement Policy and Procedures (the "Procurement Policy") an agreement between the County of Westchester (the "County") and Grassi & Co. for the provision of expert analysis and consulting services regarding financial and tax matters related to applicant and licensed haulers on behalf of the Westchester County Solid Waste Commission (the "Commission"), on an as needed basis, for a term commencing June 1, 2017 and continuing through May 31, 2018, in an amount not-to-exceed \$20,000 and payable pursuant to an approved budget.

Pursuant to Section 3(a)(xxi) of the Procurement Policy, the Procurement Policy is not applicable to any procurement for which this Honorable Board determines, by resolution passed prior to commencing such procurement, that compliance with the policy would not be in the best interests of the County.

The exemption is in the County's best interest since Grassi & Co. possesses substantive knowledge and expertise in analyzing financial and tax matters, particularly within the solid waste and recycling industry ("Solid Waste Industry"). Grassi & Co. will assign the Commission a team of experts who have worked within the Solid Waste Industry, are well equipped to bring quality service and are familiar with the pertinent regulations and standard business practices within the Solid Waste Industry. The services provided by the Grassi & Co. team will include, contract monitoring, and cash flow and budget analysis. The contract monitoring will focus on financial and asset misappropriation, fraud, financial abuse, money laundering and corruption. The team's service approach will help ensure productive communication and timely responsiveness. In addition, Grassi & Co. is currently preparing a

report for a licensed hauler for the Commission and the Commission is pleased with the service that Grassi & Co. has provided to date. This project has provided Grassi & Co. with specialized experience that will meet the Commission's needs in the future.

Therefore, it is proposed that the County's best interests would be served by exempting the aforementioned agreement with Grassi & Co. from the Procurement Policy procedures pursuant to Section 3(a)(xxi) thereof.

Accordingly, a resolution to exempt this procurement is hereby submitted for your Honorable Board's consideration.

DDA/jpi

APPROVED BOARD OF ACQUISITION & CONTRACT - 06/15/2017 - DAN COCCARDI, SECRETARY

RESOLUTION

Upon a communication from the Executive Director for the Westchester County Solid Waste Commission, be it hereby:

RESOLVED, that pursuant to Section 3(a)(xxi) of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting quotations, is neither cost effective nor expedient, and accordingly not in the best interests of the County of Westchester in connection with the procurement of an agreement with Grassi & Co for the provision of expert analysis and consulting services regarding financial and tax matters on behalf of the Westchester County Solid Waste Commission.

APPROVED BOARD OF ACQUISITION & CONTRACT - 06/15/2011 - DAN LOCCIARDI, SECRETARY