

Department of Parks, Recreation  
& Conservation

53737

December 6, 2016

TO: Board of Acquisition and Contract

FROM: Kathleen M. O'Connor  
Commissioner, Department of Parks, Recreation and Conservation

RE: Authority to exercise the option to extend the license agreement with Hudson River Kayak Outfitters, LLC for the operation of the kayak rental and touring concession at Croton Point Park for the period of January 1, 2017 through December 31, 2021.

By Resolution dated May 24, 2012, the Board of Acquisition and Contract granted authority for the County of Westchester, acting by and through the Department of Parks, Recreation and Conservation to enter into a license agreement with Hudson River Kayak Outfitters, LLC ("Hudson"), P.O. Box 619, Croton-on-Hudson, New York 10520 for the operation of kayak rental and touring concession at Croton Point Park, Croton-on-Hudson, New York from May 25, 2012 through December 31, 2016, with the sole option of the County to extend the agreement for an additional period of five years, for a license fee to be negotiated. Hudson provides kayaks and stand-up paddle boards for rental and guided kayak tours.

Authority is now requested to exercise the option to extend the License Agreement for the period of January 1, 2017 through December 31, 2021. As consideration for the privilege of operating this License, Hudson shall pay the following annual license fee:

<u>Period</u>	<u>License Fee</u>
January 1, 2017 through December 31, 2017	\$2,200
January 1, 2018 through December 31, 2018	\$2,500
January 1, 2019 through December 31, 2019	\$2,500
January 1, 2020 through December 31, 2020	\$2,750
January 1, 2021 through December 31, 2021	\$2,750.

The public purpose of this agreement is to provide a recreational amenity for park patrons and campers at Croton Point Park. The goal of this agreement is to provide revenue for the County. The objective of this agreement will be tracked and monitored by daily observation by staff and site visits.

This agreement is exempt from the Westchester County procurement policy pursuant to Section 3(b), thereof.

Accordingly, approval of the attached resolution by your Honorable Board is most respectfully requested.

## RESOLUTION

Upon a communication from the Commissioner of the Department of Parks, Recreation and Conservation, be it hereby

**RESOLVED**, that the County of Westchester is hereby authorized to exercise the option and extend the license agreement with Hudson River Kayak Outfitters, LLC (“Hudson”), P.O. Box 619, Croton-on-Hudson, New York 10520 for the operation of kayak rental and touring concession at Croton Point Park, Croton-on-Hudson, New York for the period of January 1, 2017 through December 31, 2021; and be it further

**RESOLVED**, that as consideration for the privilege of operating this License, Hudson shall pay to the County a license fee consisting of following:

<u>Period</u>	<u>License Fee</u>
January 1, 2017 through December 31, 2017	\$2,200
January 1, 2018 through December 31, 2018	\$2,500
January 1, 2019 through December 31, 2019	\$2,500
January 1, 2020 through December 31, 2020	\$2,750
January 1, 2021 through December 31, 2021	\$2,750; and be it further

**RESOLVED**, that the County Executive or his authorized designee is hereby authorized to execute all instruments necessary to implement this Resolution.

Original Agreement \$10,200  
 First Amendment \$0  
**This Amendment \$12,700**  
 TOTAL \$22,900

Agreement #

Account to be Charged/Credited

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars	
165	42	4100	9289		2,200	2017
165	42	4100	9289		2,500	2018
165	42	4100	9289		2,500	2019
165	42	4100	9289		2,750	2020
165	42	4100	9289		2,750	2021

Budget Funding Year(s) 2017-2021 Start Date 01-01-17 End Date 12-31-21  
 (must match resolution)

Funding Source Tax Dollars \_\_\_\_\_

State Aid \_\_\_\_\_

**\$ 12,700** Federal Aid \_\_\_\_\_

(must match resolution)

Other Revenue

APPROVED BOARD OF ACQUISITION & CONTRACT - 12/29/2016 - USA MARIJAJ, SECRETARY