

53227

DATE: November 09, 2016

TO: Board of Acquisition and Contract

FROM: John B. McCaffrey, Chief Information Officer, Department of Information  
Technology

John Cullen, Commissioner, Department of Emergency Services

RE: RESOLUTION TO EXEMPT FROM THE OPERATION OF THE WESTCHESTER  
COUNTY PROCUREMENT POLICY AN AGREEMENT (IT-1406) WITH  
MOTOROLA SOLUTIONS, INC. ("MOTOROLA") WHEREBY MOTOROLA WILL  
PROVIDE MAINTENANCE SERVICES FOR THE COUNTY'S UHF TRUNKED AND  
VHF F1 AND F3 CONVENTIONAL ANALOG TWO-WAY RADIO SYSTEMS

The County of Westchester ("County") operates a UHF trunked analog two-way radio system ("Trunked Radio System") and two VHF conventional analog two-way radio systems ("F1 and F3 Radio Systems"). The Trunked Radio System facilitates effective communications among emergency responders throughout the County, including the Department of Emergency Services, local fire departments and local emergency medical services. The County Department of Public Works and Transportation also utilizes the Trunked Radio System as a means to communicate with its surface bus fleet. The F1 and F3 Radio Systems facilitate communications for the Department of Public Safety and also provide interoperability with municipal police departments within the County. It is vitally important that these life-safety systems continue to function reliably and with minimal disruption.

Motorola Solutions, Inc. ("Motorola") was the original equipment manufacturer and vendor responsible for implementation of the Trunked as well as the F1 and F3 Radio Systems, and has maintained the systems under service contracts with the County since the systems were built. In addition to being uniquely familiar with both the underlying equipment and design of these vital systems, Motorola is the only source of critical replacement components, and as such they are the most responsible choice as a service provider for a maintenance contract.

Pursuant to Section 3(a)xxi, the Westchester County Procurement Policy and Procedures are not applicable to any procurement for which this Honorable Board determines, by resolution passed prior to commencing such procurement, that compliance with the policy would not be in the best interests of the County. Based on the reasons described above, it is proposed that the best interests of the County would be served by exempting this procurement from the County Procurement Policy.

A separate resolution is also before your Honorable Board requesting authorization to enter into an agreement with Motorola.

Accordingly, the attached resolution is submitted for your consideration.

JM/JC/ASE/TSA

APPROVED BOARD OF ACQUISITION & CONTRACT - 12/08/2016 - LISA MRIJAJ, SECRETARY

## RESOLUTION

UPON A COMMUNICATION FROM THE CHIEF INFORMATION OFFICER OF THE DEPARTMENT OF INFORMATION TECHNOLOGY AND THE COMMISSIONER OF THE DEPARTMENT OF EMERGENCY SERVICES BE IT HEREBY

**RESOLVED:** that pursuant to Section 3(a)xxi of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals, is neither cost effective nor expedient, and accordingly, not in the best interests of the County in connection with the procurement of an agreement with Motorola, Solutions, Inc., (“Motorola”) whereby Motorola will provide maintenance service for the County’s UHF trunked analog two-way radio system, F1 and F3 VHF conventional analog two-way radio systems.

APPROVED BOARD OF ACQUISITION & CONTRACT - 12/08/2016 - LISAMIRIJAJ, SECRETARY