

53109

November 4, 2016

To: The Honorable Board of Acquisition and Contract

From: John B. McCaffrey  
Chief Information Officer

Re: Authority to enter into intermunicipal agreements with municipalities located in Westchester County to allow them to receive telecommunications services from Cablevision Lightpath, Inc. through its contract with the County of Westchester for a term from January 1, 2017 through December 31, 2021.

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Authority is requested for the County of Westchester to enter into intermunicipal agreements (“IMAs”) with municipalities located in Westchester County to allow them to receive telecommunications services from Cablevision Lightpath, Inc. (“Lightpath”) through Lightpath’s contract with the County of Westchester (the “Lightpath Agreement”) for a term from January 1, 2017 through December 31, 2021.

The Lightpath Agreement (IT-1376), which commenced on January 1, 2016 for a five-year term and has options for two five-year renewals, contains provisions whereby Lightpath agrees to offer its services to the municipalities under the same pricing, terms and conditions as offered to the County.

The municipalities have the option of contracting directly with Lightpath or entering into an IMA with the County for a term of up to five years whereby the municipality will receive the Lightpath services. Pursuant to the IMA, the municipality will pay Lightpath directly for any services it may receive from Lightpath. If the municipality requests any other services from the County (e.g. technical services for telecommunications or data networking), the municipality will be charged at rates published on the Department of Information Technology website.

The primary goal for the Lightpath Agreement is to provide economical, reliable and efficient telecommunication services to Westchester County and its municipalities. The latest renewal of the Lightpath Agreement offers a tiered percentage reduction. Discounts are applied based on pooled Contributory Charges between the County and municipalities. An increase in those pooled charges increases the percentage discount applied, which benefits all contract participants.

Furthermore, Lightpath’s network supports a number of voice and/or data plans to more than one hundred locations including Westchester Library System, school districts, and

municipal agencies as well as Police and Fire Departments that rely on the services for data sharing and enhanced emergency communications.

The Board of Legislators adopted Act No. 309-2016 on October 17, 2016 authorizing the County to enter into these IMAs.

I recommend adoption of the attached proposed Resolution.

JBM/DLV/dv  
Attachment

APPROVED BOARD OF ACQUISITION & CONTRACT - 12/01/2016 - LISA MRIJAJ, SECRETARY

**RESOLUTION**

Upon a communication from the Chief Information Officer, it is hereby

RESOLVED, that The County of Westchester (the “County”) is authorized to enter into intermunicipal agreements (“IMAs”) with municipalities located in Westchester County to allow them to receive telecommunications services from Cablevision Lightpath, Inc. (“Lightpath”) through Lightpath’s contract with the County (IT-1376); and be it further

RESOLVED, that pursuant to the IMA, each municipality shall pay Lightpath directly for any services it may receive from Lightpath. If the municipality requests any other services from the County (e.g. technical services for telecommunications or data networking), the municipality shall be charged at rates published on the Department of Information Technology website; and be it further

RESOLVED, that the term of such IMAs shall be from January 1, 2017 through December 31, 2021; and be it further

RESOLVED, that the County Executive or his authorized designee is hereby authorized and empowered to execute all instruments and take all actions necessary and appropriate to effectuate the purposes hereof.

Account to be Charged/credited	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub Object	Trust Account	Dollars
	101	16	6000	9289	GGDS	N/A

Budget Funding Year(s) 2017-2021 Start Date 1/1/2017 End Date 12/31/2021  
 (must match resolution)

Funding Source Tax Dollars N/A  
 State Aid \_\_\_\_\_  
 \$ N/A Federal Aid \_\_\_\_\_  
 (must match resolution)  
 Other \_\_\_\_\_