

52283

TO: Board of Acquisition and Contract

FROM: Timothy C. Idoni
Westchester County Clerk

DATE: June 23, 2016

RE: **Authorization for the County of Westchester, acting by and through the Westchester County Clerk's Office, to enter into an agreement with the New York State Industries for the Disabled ("NYSID") for document preparation and mail delivery services on an "as needed" basis at the Westchester County Clerk's Office for the three (3) year period January 1, 2017 to December 31, 2019, for a total aggregate amount not to exceed \$56,294.04, subject to appropriations, at approved hourly rates; to approve Westchester Arc as a subcontractor; and to exempt NYSID from the County's Performance and Payment Bond requirement**

Authorization is hereby requested for the County of Westchester (the "County"), acting by and through the Westchester County Clerk's Office (the "Clerk's Office") to enter into an agreement with the New York State Industries for the Disabled ("NYSID") for document preparation and mail delivery services on an "as needed" basis at the Clerk's Office for the three (3) year period January 1, 2017 to December 31, 2019, for a total amount not to exceed \$56,294.04, subject to appropriations, at approved hourly rates; to approve Westchester Arc as a subcontractor; and to exempt NYSID from the County's Performance and Payment Bond requirement. Said services shall include, but not be limited to, sorting, counting, labeling and stapling of various documents and the delivery of mail to appropriate departments, and the hourly rate to be paid is as follows: Year 2017 \$11.75; Year 2018 \$ 12.92; Year 2019 \$14.10. The Clerk's Office has negotiated the following not-to-exceed amounts for each of the three (3) years of the contract:

1/1/2017 – 12/31/2017	\$17,061.00
1/1/2018 – 12/31/2018	18,759.84
1/1/2019 – 12/31/2019	<u>20,473.20</u>
Total	\$56,294.04

The State of New York enacted legislation (New York State Finance Law § 162) which not only exempts the procurement of certain products and services from competitive procurement provisions, but also requires the County to give designated preferred sources an opportunity to provide these commodities or services. The exemption applies to the provision of document preparation services and NYSID is a preferred source.

NYSID is a non-profit organization established in 1976 by the New York State Commissioner of Education to act as the central coordinator for member organizations, which serve people with disabilities by making those organizations eligible for State contracts as preferred providers. As of today, approximately one hundred twenty five (125) organizations are certified for NYSID membership, and Westchester Arc, 265 Saw Mill River Road, Hawthorne, New York 10532, is such a member agency.

In accordance with, and pursuant to the provisions contained in State Finance Law § 162, the County notified NYSID describing the requirements of this contract, and NYSID submitted a notice of intent within the requisite ten (10) days to provide the services. In accordance with State Finance Law § 162, the County has reviewed the information provided by NYSID and has determined that the services are available in the “form, function and utility” required by the County.

Pursuant to State Finance Law § 162, the Commissioner of the New York State Office of General Services (“OGS”) sets the fair market price for services and determines whether a proposed price is within fifteen percent (15%) of the fair market price. The County must utilize that preferred provider as long as the price for the services does not exceed fifteen percent (15%) of the fair market price for such services as determined by OGS. OGS, as required by regulation, has determined that the fee to be paid under this amendment is reasonable based on the applicable Prevailing Wage Schedule as set by the New York State Commissioner of Labor and taking into account the provisions of the Westchester County Living Wage Law.

NYSID will perform the document preparation services by utilizing Westchester ARC, as a subcontractor. The utilization of Westchester ARC and the population it serves, individuals with disabilities, as a subcontractor on this contract, is precisely the arrangement that was envisioned when NYSID was set up and the preferred source procurement was adopted.

NYSID has provided services to the County for a number of years and currently has other contracts with the County. Accordingly, authority is requested to eliminate the requirement that NYSID provide a Performance and Payment Bond.

This contract is in the public’s best interest because it will maintain operational efficiencies while reducing costs in the Office of the Westchester County Clerk. The Clerk’s Office will track the agreement’s progress by monitoring daily work assignments and tracking hours worked on a weekly basis.

Accordingly, authorization to award the contract for document preparation services to NYSID is requested. I recommend approval of the attached resolution.

TCI/jpg
Attachment

RESOLUTION

Upon a communication from Timothy C. Idoni, Westchester County Clerk, be it hereby

RESOLVED, that the County of Westchester (the “County”), acting by and through the Westchester County Clerk’s Office (the “Clerk’s Office”) is hereby authorized to enter into an agreement with the New York State Industries for the Disabled (“NYSID”) for document preparation and mail delivery services on an “as needed” basis at the County Clerk’s Office for the three (3) year period January 1, 2017 to December 31, 2019, for a total aggregate amount not to exceed \$56,294.04, payable at the following not-to-exceed amounts for each year of the contract:

1/1/2017 – 12/31/2017	\$17,061.00
1/1/2018 – 12/31/2018	18,759.84
1/1/2019 – 12/31/2019	<u>20,473.20</u>
Total	\$56,294.04

; and be it further

RESOLVED, that NYSID shall be paid at the following hourly rates for each year of the contract: Year 2017 \$11.75; Year 2018 \$ 12.92; Year 2019 \$14.10; and be it further

RESOLVED, that Westchester Arc, 265 Saw Mill River Road, Hawthorne, New York 10532, is approved as a subcontractor; and be it further

RESOLVED, that a Performance and Payment Bond will not be required based on NYSID’s preferred source status and that NYSID has provided services to the County for a number of years and currently has other contracts with the County; and be it further

RESOLVED, that this Agreement is subject to County appropriations; and be it further

RESOLVED, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the “State Budget”) proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Clerk or his authorized designee be and hereby is authorized and empowered to execute any and all documents necessary and appropriate to effectuate the purposes hereof.

Account to be
Charged/Credited

Year	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub Object	Trust Account	Dollars
2017	101	21		4420		\$17,061.00
2018	101	21		4420		\$18,759.84
2019	101	21		4420		\$20,473.20

Budget Funding Year(s) 2017-2019 Start Date 01/01/2017 End Date 12/31/2019
(must match resolution)

Funding Source

Tax Dollars \$56,294.04

Contractor Federal I.D. No./
Social Security No. _____

State Aid _____

\$ 56,294.04
(must match resolution)

Federal Aid _____

Vendor No. _____

Other Revenue _____

Encumbrance No. _____

APPROVED BOARD OF ACQUISITION & CONTRACT - 07/21/2016 - LISA MARIJAJ, SECRETARY