

42899

DATE: October 24, 2014

TO: Board of Acquisition and Contract

FROM: John B. McCaffrey, Chief Information Officer

RE: AUTHORIZATION TO ENTER INTO AN AGREEMENT (IT-1353) WITH SPRINT SOLUTIONS, INC. FOR CELLULAR TELEPHONE SERVICES FOR A THIRTY MONTH PERIOD COMMENCING FEBRUARY 26, 2015 AND TERMINATING AUGUST 15, 2017 FOR A TOTAL NOT TO EXCEED CONTRACT AMOUNT OF \$50,000

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BACKGROUND:

- With your Honorable Board's approval, the County has been using Sprint/Nextel cellular telephone services since 1999. The last resolution was approved February 23, 2012 to enter into agreement IT-1228 with Sprint Solutions, Inc. for "direct connect" and other cellular services for a term of three years until February 25, 2015 with a contract cap of \$324,000. Since the "direct connect" service over Nextel's IDEN network was discontinued, most of the Sprint/Nextel cellular service was either migrated to Verizon Wireless or cancelled.
- Today, there are only 183 Sprint cellular devices used by the County. The majority of these devices are now only used for emergency purposes; as a result, the average recurring cost for each device is under \$7 per month. Therefore, we now come before your Honorable Board requesting approval to enter into a new agreement (IT-1353) with Sprint Solutions, Inc. for cellular services for a thirty month period commencing February 26, 2015 and terminating August 15, 2017, utilizing New York State Office of General Services (NYS OGS) Contract PS63853 for a total amount not to exceed \$50,000.
- The public purpose for the requested contract is to provide County staff with communication devices enabling them to be available to do their jobs more efficiently, therefore benefiting the public.
- The goals and objectives for the services provided in the attached resolution are to provide readily available, cost effective cellular telephone service. The service will be monitored by DoIT staff, in conjunction with staff from the department utilizing the device; to be sure the service meets departmental needs, is not abused and remains cost effective.

ACTION REQUESTED:

- Authorization to enter into an agreement (IT-1353) with Sprint Solutions, Inc., having an office and place of business at 12502 Sunrise Valley Drive, Mailstop: VARESA0208, Reston, Virginia 20196, for cellular telephone services, for a thirty month term commencing February 26, 2015 and terminating August 15, 2017, for a total not to exceed contract amount of \$50,000, utilizing the terms of NYS contract PS63853 upon which it is based, payable monthly, subject to County appropriations.

A resolution authorizing the execution of the aforementioned agreement is submitted herewith for your consideration.

## RESOLUTION

UPON A COMMUNICATION FROM THE CHIEF INFORMATION OFFICER, DEPARTMENT OF INFORMATION TECHNOLOGY, BE IT HEREBY

RESOLVED: that the County of Westchester is hereby authorized to enter into an agreement (IT-1353) with Sprint Solutions, Inc., having an office and place of business at 12502 Sunrise Valley Drive, Mailstop: VARESA0208, Reston, Virginia 20196, for cellular telephone services for a thirty month period commencing February 26, 2015 and terminating August 15, 2017, for a total not to exceed contract amount of \$50,000, payable monthly, utilizing the terms and conditions of New York State Office of General Services Contract Number PS63853, upon which it is based; and be it further

RESOLVED, this Agreement is subject to County appropriations; and be it further

RESOLVED, this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the county shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his duly authorized designee is hereby authorized and empowered to execute any and all documents necessary and appropriate to effectuate the purpose hereof.

Account to be Charged/Credited:

Year	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
2015	101	16	6000	4160		\$16,670
2016	101	16	6000	4160		\$20,000
2017	101	16	6000	4160		\$13,330

Budget Funding Year(s): 2015, 2016, 2017      Start Date: February 26, 2015      End Date: August 15, 2017  
 (must match resolution)

Funding Source      Tax Dollars: \$50,000  
    State Aid \_\_\_\_\_  
\$50,000      Federal Aid \_\_\_\_\_  
 (must match resolution)      Other: \_\_\_\_\_