

Memorandum Department of Environmental Facilities

34847

TO: Board of Acquisition and Contract

FROM: Thomas J. Lauro, P.E.

Commissioner of Environmental Facilities

DATE: July 9, 2013

SUBJECT: Resolution to Award to the Low Bidder

Contract No. EF-1206

Annual Inspection and Repair of Centrifuges (Rotating Assemblies)

Including Gearboxes at the Yonkers Joint Wastewater Treatment Plant, Yonkers, New

York

Contractor: Centrisys Corporation

Amount: \$374,999.00

On May 29, 2013, two (02) bids were received and opened for Contract No. EF-1206 for the Annual Inspection and Repair of Centrifuges (Rotating Assemblies) at Yonkers Joint Wastewater Treatment Plant. The contract is for a three (3) year duration starting on 08/05/2013 with an end date of 08/04/2016.

Although only two bids were received for this project, we noted there are only a few specialty-type contractors that regularly perform this type of work. When the service contract was last bid approximately three and half years ago, there were three (3) bids received. Two of the bidders re-bid for this contract, and DEF was advised by the third vendor that their company was recently bought by one of bidders. In accordance with County policy, the project was advertised for bid on the Empire State Purchasing Group website and a legal advertisement was published in The Journal News. In addition, a pre-bid informational meeting held by the department was only attended by one vendor.

After review by the Department, it was determined that Centrisys Corporation submitted the low bid in the amount of \$374,999.00. The Contract is for a period of three years commencing on 08/05/2013.

The project is within our Engineer's Estimate and we recommend award.

The qualifications of the low bidder has been investigated and it has been found that Centrisys Corporation:

| | as performed satisfactory work in the past for the County. |
|---|---|
| X | has performed similar work in the past for other clients; we spoke to several |
| | references and confirmed the work was satisfactory. |

The goals and objectives of the Contract are to obtain the services of a contractor who has the tools, equipment and manpower resources available to undertake the work. Operating this equipment at peak efficiency with minimal breakdowns is critical to extending the equipment life and protecting the DEF infrastructure. By performing service at regular intervals, the County will reduce the likelihood of emergency breakdowns and will increase the time in service before equipment replacement will be required. Restoring each centrifuge to its optimum performance will increase process efficiency and help to reduce sludge processing and disposal costs.

Personnel from the Department of Environmental Facilities will manage and supervise the work performed by the selected Contractor. Verification by DEF is for payment and tracking purposes only and in no way relieves responsibility from the Contractor for completing the work as described herein. The Contractor will be responsible to comply with all applicable regulations and industry standards.

Issuing this contract is fiscally responsible because the tools, equipment and materials needed to perform the work are not readily available and it would be more costly for DEF personnel to procure these items independently. A specialty contractor who is regularly engaged in overhauling of centrifuge work has access to bulk material pricing and has the necessary manpower training and equipment resources to cost effectively perform the work.

Our goal is to maximize process efficiency, also save the energy and providing a safe environment for workers in the facility. This Contract is deemed to fulfill a public purpose as the services provided under this Contract protect the building facilities and equipment systems that are operated by DEF personnel and enable the Department to carry out its basic mission to provide wastewater treatment and maintain safe water quality.

It is my recommendation that Contract No. EF-1206 be awarded to Centrisys Corporation in the amount of \$374,999.00 Subject to County appropriations.

A proposed form of Resolution is attached.

RESOLUTION

Contract No. EF-1206

Upon communication from the Commissioner of the Department of Ewironmental Facilities, be it hereby

RESOLVED, that Contract No. EF-1206 Annual Inspection and Repair of Centrifuges (Rotating Assemblies) including Gearboxes at the Yonkers Joint Wastewater Treatment Plant, Yonkers, New York, for a period of three (3) years is hereby awarded to the lowest responsible bidder, Centrisys Corporation, 9586 58th Place, Kenosha, WI 5314, in the amount of \$374,999 subject to the adoption of the Operating Budget; and be it further

RESOLVED, that this Agreement is subject to County appropriations; and be it further

RESOLVED, that this Agreement subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his authorized designee is hereby authorized and empowered to execute any and all documents necessary or appropriate to effectuate the purposes hereof.

| Account | | | | | | |
|----------------|--|--|--|--|--|--|
| to be charged/ | | | | | | |
| 2013 | | | | | | |
| 2014 | | | | | | |
| 2015 | | | | | | |
| 2016 | | | | | | |

| | | Major Program, | Object/Sub | Trust | |
|-------|------|--------------------|------------|---------|-----------|
| Fund | Dept | Program & Phase or | | Account | Dollars |
| Tullu | | Unit | Object | | |
| 221 | 60 | 0110:0141 | 4380 | | \$115,277 |
| 221 | 60 | 0110:0141 | 4380 | | \$125,000 |
| 221 | 60 | 0110:0141 | 4380 | | \$125,000 |
| 221 | 60 | 0110:0141 | 4380 | | \$9,722 |

| Budget Funding Year(s) 2013-2016 Start Date: August 5, 2013 End Date: August 4, 2016 | | | | | | |
|--|---|----------------------------------|--|--|--|--|
| Funding Source: | Tax dollars 100% County State Aid Federal Aid | Contractor - Federal I.D. No. | | | | |
| \$374,999 (Must match resolution) | Other | | | | | |