

Memorandum Department of Senior Programs and Services

33442

DATE: May 1,, 2013

TO: Board of Acquisition & Contract

FROM: Mae Carpenter, Commissioner

Department of Senior Programs and Services

RE: Authority to exercise an option to renew an Agreement with Lifeline Systems

Company, Inc. for the purpose of providing personal emergency response system services to frail, homebound seniors under the Expanded In-Home Services for the Elderly Program ("EISEP") for a total aggregate amount not to exceed \$35,677, comprised of \$32,109 in State funds and \$3,568 in contractor matching funds, payable at the rates set forth in the attached Schedule "A" for the program period

April 1, 2013 to March 31, 2014

By resolution approved on May 24, 2012 (the "May 24th Resolution"), your Honorable Board authorized the County to enter into an Agreement (the "Agreement") with Lifeline Systems Company, Inc. ("Lifeline") for the purpose of providing personal emergency response system services to frail, homebound seniors under the EISEP program (the "Program") for an amount not-to-exceed \$42,407, comprised of \$32,109 in State funds and \$10,298 in County funds, payable at the rates set forth in the attached Schedule "A" to be paid pursuant to an approved budget, for the program period April 01, 2012 through March 31, 2013, with the County having the sole option to renew the Agreement for up to two (2) additional one (1) year periods, subject to the prior approval of your Honorable Board. The Agreement was subsequently executed.

The County now seeks authority to exercise the first of its two (2) options to renew the Agreement with Lifeline for the purpose of providing personal emergency response system services to frail, homebound seniors under the EISEP program (the "Program") for an amount not-to-exceed \$35,677, comprised of \$32,109 in State funds and \$3,568 in contractor matching funds, payable at the rates set forth in the attached Schedule "A" to be paid pursuant to an approved budget, for the program period April 01, 2013 through March 31, 2014. It should be noted that the original 2012 – 2013 Agreement was for an amount not to exceed \$42,407; however, for the 2013 – 2014 Agreement, the Contractor has agreed to accept a reduction of \$10,298 in the not-to-exceed amount due to a loss of County funds for the Program, and to contribute the aforementioned \$3,568 contractor matching funds.

The personal emergency response system, or ("PERS"), is a home device that connects older adults to a 24-hour call center with the push of a button. The transmitter is typically worn on a neck pendant or wristband, and it sends a signal to a receiver that's connected to the home telephone line. When the older adult pushes the button, the staff at the call center evaluates the situation, deciding whether to call an ambulance or a designated friend or family member.

The public purpose of the Program is to provide services that enable seniors to remain at home and prevent their premature institutionalization that leads to greater expense and in a less desired environment, as most seniors prefer to remain at home and receive services there.

The goals and objectives of the Program are to provide eligible seniors with PERS services to enable them to call for help in emergency situations.

The goals and objectives of the Program are in the best interests of Westchester County in terms of fiscal responsibility because use of PERS helps seniors to remain at home thus preventing costly institutionalization.

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amended hereby, all remaining terms and conditions of the Aging, amended hereby, all remaining terms and conditions of the Aging.

by, I most respectfully recommend adoption of the attached proposed resolution.

The Aging are the Aging and the Aging are the Aging and the Aging are The goals and objectives of the Program will be tracked and monitored by case managers through bi-monthly calls to seniors and their caregivers as to the quality of the PERS services they are receiving and their satisfaction with the services. In addition, staff monitors review case managers' client case records and records of service at the agencies providing these services, using forms approved by the State Office for the Aging. Review of the program is done annually by a County

Except as specifically amended hereby, all remaining terms and conditions of the Agreement shall

RESOLUTION

UPON A COMMUNICATION FROM THE COMMISSIONER OF THE WESTCHESTER COLIN DEPARTMENT OF SENIOR PROGRAMS AND SERVICES, be it hereby:

RESOLVED.

that the County of Westchester is hereby authorized to exercise the first of its two (2) options to renew an Agreement (the "Agreement") with Lifeline Systems Company, Inc. ("Lifeline") for the purpose of providing Personal Emergency Response System services to frail, homebound seniors under the EISEP program (the "Program") for an amount not-to-exceed \$35,677,comprised of \$32,109 in State funds and \$3,568 in contractor matching funds, payable at the rates set forth in the attached Schedule "A" to be paid pursuant to an approved budget, for the program period April 01, 2013 through March 31, 2014; and be it further

RESOLVED.

that except as specifically amended hereby, all remaining terms and conditions of the Agreement shall remain the same; and be it further

RESOLVED.

that the County Executive or his duly authorized designee be, and hereby is, authorized to take such actions and execute such documents as may be necessary and appropriate to effectuate the purposes hereof.

Original Agreement This Agreement TOTAL

\$42,407 \$35,677 \$78,084

Agreement

Account to be Charged/©redited	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub- Object	Trust Account	Dollars
Charged	263	85	048N	4380	T048	\$32,109.00
N/A	N/A	N/A	N/A	N/A	N/A	\$ 3,568.00

Budget Funding Year(s) 2013-2014 Start Date 4/1/13 End Date 3/31/14

must match resolution) Funding Source

Tax Dollars State Aid

\$32,109.00

<u>\$35,677</u>

Federal Aid

\$0

(must match resolution)

Other

3,568.00

FEES FOR PERS:
Up to \$40,000 one time fee
Up to \$25,000 per month