

32821

DATE: March 12, 2013

TO: Board of Acquisition and Contract

FROM: John B. McCaffrey, Chief Information Officer
Department of Information Technology

RE: AUTHORITY TO ENTER INTO AN AGREEMENT (IT-1307) WITH TRIMBLE NAVIGATION LIMITED, PURSUANT TO WHICH TRIMBLE NAVIGATION LIMITED WILL PROVIDE MOBILE RESOURCE MANAGEMENT SERVICES, FOR A TERM APRIL 1, 2013 THROUGH MARCH 31, 2014, FOR AN AMOUNT NOT TO EXCEED \$26,551.29

Authority is requested for the County of Westchester (the "County") to enter into an agreement (IT-1307) with Trimble Navigation Limited ("Trimble"), pursuant to which Trimble will provide the County with mobile resource management services, for a term commencing on April 1, 2013 and continuing through March 31, 2014, for an amount not-to-exceed \$26,551.29 (the "Agreement").

These services allow the County to view tracking-device-equipped County vehicle location and status on a map, both in real-time and historically, and extract any of this information in extensive customizable reports. The County accesses these services via a secure, password-protected website hosted by Trimble. Since 2006, the County has entered into several contracts with Trimble for the continuous provision of mobile resource management services. The term of the most recent such agreement will expire March 31, 2013.

The County is reviewing alternatives for equivalent mobile resource management services, and may select different tracking devices, tracking services, and/or tracking service providers in the near future. While any changes are pending, however, the County still requires these services from Trimble, as the tracking devices currently used in County vehicles are only compatible with mobile resource management services available from Trimble.

The proposed Agreement will serve a public purpose by providing the County with the services it needs in order to obtain information about tracking-device-equipped County vehicles, and thereby allow the County to best manage its mobile resources.

The goal and objective of the proposed Agreement is to provide the County with the services it needs in order to obtain information about tracking-device-equipped County vehicles, including their location and status, both in real-time and historically.

The goal and objective of the proposed Agreement is in the best interests of the County in terms of safety and security, as the County, in obtaining information about tracking-device-equipped County vehicles can, among other things, 1) enhance the safety of County police officers by making their locations known to the County; 2) improve dispatch capabilities by helping locate the nearest County police officers who can respond to an incident; and 3.) support interdepartmental or county-wide incident response coordination by having the ability to identify the locations of the vehicles of multiple departments in one system at the incident command location.

The goal and objective of the proposed Agreement will be tracked and monitored by the staff of the Department of Information Technology.

As the tracking devices installed in County vehicles are only compatible with the mobile resource management services available from Trimble, I recommend that this procurement be classified as a sole source procurement pursuant to Section 9 of the Westchester County Procurement Policy.

I respectfully recommend approval of the attached resolution.

JBM/SW/bdm/nn

APPROVED BOARD OF ACQUISITION & CONTRACT ADMINISTRATION - 2013 - TOMAR VERMA, SECRETARY

RESOLUTION

UPON A COMMUNICATION FROM THE CHIEF INFORMATION OFFICER, DEPARTMENT OF INFORMATION TECHNOLOGY, BE IT HEREBY:

RESOLVED, that the County of Westchester (the "County") is hereby authorized to enter into an agreement (IT-1307) with Trimble Navigation Limited ("Trimble"), pursuant to which Trimble will provide the County with mobile resource management services, for a term commencing April 1, 2013 and continuing through March 31, 2014, for an amount not-to-exceed \$26,551.29 (the "Agreement"); and be it further

RESOLVED, that pursuant to Section 9 of the Westchester County Procurement Policy, this procurement is deemed a sole source procurement; and be it further

RESOLVED, that this Agreement is subject to County appropriations; and be it further

RESOLVED, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his duly authorized designee is hereby authorized to execute and deliver any and all documents and to take all action necessary and appropriate to effectuate the purposes hereof.

Account to be Charged/Credited:

Agreement IT-1307

Year	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
2013	101	16	6000	4420		\$26,551.29

Budget Funding Year(s): 2013 Start Date: 04/01/13 End Date: 03/31/14
(must match resolution)

Funding Source Tax Dollars \$26,551.29
State Aid _____

\$26,551.29
(must match resolution)

Federal Aid _____
Other _____

APPROVED BOARD OF ACQUISITION & CONTRACT - 04/11/2013 - JOMARY VIEIRA, SECRETARY