



Robert P. Astorino  
County Executive

Department of Social Services

Kevin McGuire  
Commissioner

30482

DATE: November 12, 2012

TO: Board of Acquisition and Contract

FROM: Kevin M. McGuire  
Commissioner, Department of Social Services

John B. McCaffrey  
Chief Information Officer, Department of Information Technology

RE: Authority for the County of Westchester to enter into an Agreement with Charles H. Mack & Associates, Inc. to provide Application Software Enhancement Upgrades and Software Maintenance Support for the existing Charles H. Mack Medical/Home Care System in an amount not to exceed \$60,000 to be paid pursuant to an approved budget and subject to appropriation for the period January 1, 2013 through December 31, 2013

---

Attached for your consideration is a resolution which, if approved by your Honorable Board, would authorize the County of Westchester ("Licensee") to enter into an agreement with Charles H. Mack & Associates, Inc. ("Licensor") to provide Application Software Enhancement Upgrades and Software Maintenance Support ("Q-Mack") for the existing Charles H. Mack Medical/Home Care System in an amount not to exceed \$60,000 for the period January 1, 2013 through December 31, 2013.

Under the proposed agreement, the Licensor would provide the County with application software enhancement upgrades to the existing Medical/Home Care System in order to comply with the New York State Department of Health's new Medicaid payment system called eMedNY. Upgrading of the system is required to meet the guidelines set by the New York State Department of Health.

The **public purpose** of this agreement is to assist the Department in complying with the guidelines set by the New York State Department of Health as regards Medicaid payments.

The **goals and objectives** of this contract are to support, upgrade and enhance an existing Medical/Home Care system in order to comply with the New York State Department of Health's new Medicaid payment system, eMedNY.

The **goals and objectives are in the best interests of the County** in terms of **public health** as they enable the Department of Social Services' Medicaid Unit to improve its delivery to the eligible public and to successfully manage its caseload of over 4,000 clients which include social assessments, nursing assessments, supervisory assessments, plans of care, doctors' orders and payments to the vendors.

The **goals and objectives are continuously monitored** through the offices of Medical Home Care Services and Information Technology. No application specification is implemented until it is reviewed, amended, if necessary, and signed off on by Department of Social Services staff.

**The Department is able to report that in 2012**, Charles H. Mack & Associates, Inc. performed satisfactorily with the ongoing provision of a first level Product Support desk to respond directly to any questions or requests from the Office of Medical Home Care Services. They successfully managed the resolution of all problems in the system and they continue to provide product upgrades as requested.

This Agreement is exempt from the Westchester County Procurement Policy pursuant to Section 9 thereof as this is the only vendor of its kind providing the aforesaid services in the region.

Accordingly, authority is requested for the County of Westchester to enter into an agreement with Charles H. Mack & Associates, Inc. for the aforesaid purpose.

A resolution requesting the same is attached for your Honorable Board's approval.

APPROVED BOARD OF ACQUISITION & CONTRACT ADMINISTRATION - JERRY VIERA, SECRETARY

# RESOLUTION

Upon a communication from the Commissioner of the Department of Social Services, and the Chief Information Officer, Department of Information Technology, be it hereby

**RESOLVED**, that the County of Westchester (“Licensee”) is hereby authorized to enter into an Agreement with Charles H. Mack & Associates Inc. (“Licensor”) to provide Application Software Enhancement Upgrades and Software Maintenance Support for the existing Charles H. Mack Medical/Home Care System for the period January 1, 2013 through December 31, 2013 in an amount not-to-exceed \$60,000 (the “Agreement”) to be paid pursuant to an approved budget; and be it further

**RESOLVED**, that, based on the representations of the Commissioners of Social Services and Information Technology, this Agreement is exempt from the Westchester County Procurement Policy pursuant to Section 9 (Sole Source) of said Policy as this is the only vendor providing the necessary services in the region; and be it further

**RESOLVED**, that this Contract is subject to County Appropriation; and be it further,

**RESOLVED**, that this agreement is also subject to further financial analysis of the impact of any New York State Budget (the “State Budget”) proposed and adopted during the term of this agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release (s) or adoption (s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this agreement upon reasonable prior written notice; and be it further

**RESOLVED**, that the County Executive or his duly authorized designee is hereby authorized to execute all instruments and take all actions reasonably necessary to effectuate the purposes hereof.

Account to be  
Charged/Credited

Year	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub- Object	Trust Account	Dollars
2013	101	22	4000	4420	-----	\$60,000

Budget Funding Year(s): 2013      Start Date: 1/1/13      End Date: 12/31/13  
(must match resolution)

Funding Source                      Tax Dollars: 20%  
   State Aid: 46%  
   Federal Aid: 34%  
\$60,000                                  Other:         
(must match resolution)

APPROVED BOARD OF ACQUISITION & CONTRACT - 12/13/2012 - JOMARY VIEIRA SECRETARY