

30193

DATE: November 14, 2012

TO: Board of Acquisition and Contract

FROM: John B. McCaffrey, Chief Information Officer

RE: AUTHORIZATION TO ENTER INTO AN AGREEMENT (IT-1293) WITH ADVANTAGE TECHNICAL RESOURCING, INC. FOR INFORMATION TECHNOLOGY PROFESSIONAL CONSULTING SERVICES FOR A TERM COMMENCING NOVEMBER 19, 2012 AND TERMINATING NOVEMBER 18, 2013, FOR A TOTAL AMOUNT NOT TO EXCEED \$123,260

BACKGROUND:

- On February 22, 2012, the County issued a request for proposals ("RFP") seeking proposals from qualified individuals and companies to provide each of one hundred and twenty-two (122) different information technology professional consultant services.
- In response to the RFP, the County received twenty-two (22) proposals to provide service number 45, entitled "Websphere Web Server Administration/Programming." After a review and evaluation of those proposals, the proposal from Advantage Technical Resourcing, Inc. ("Advantage") was selected based upon the criteria specified in the RFP.
- We now come before your Honorable Board requesting authorization to enter into an agreement (IT-1293) with Advantage for a term commencing November 19, 2012 and terminating November 18, 2013, for a total amount not to exceed \$123,260.00, payable monthly at hourly rates not to exceed those specified below, for the provision of the following information technology professional consulting services on an as-needed basis: Websphere Web Server Administration/Programming.

	SERVICE	1 YEAR EXPERIENCE RATE	3 YEAR EXPERIENCE RATE	5 YEAR EXPERIENCE RATE	1 YEAR EXPERIENCE RATE with certification	3 YEAR EXPERIENCE RATE with certification	5 YEAR EXPERIENCE RATE with certification
45	Websphere Web Server Administration/ Programming	\$ 47.25	\$ 68.25	\$ 82.42	\$ 57.75	\$ 82.25	\$ 91.87

- Advantage will provide support, maintenance, management, and future design of the County's Application Servers, which currently consists primarily of IBM WebSphere Application Server Clusters, network deployment and Oracle Application Servers.

Specifically, the current County projects for which Advantage will provide services include, but are not limited to, the following:

1. Installing and configuring WebSphere network deployment 6.x;
 2. Designing, implementing and supporting WebSphere clustering;
 3. On-going WebSphere patch management, certificate management, and day-to-day troubleshooting;
 4. Managing WebSphere high-availability components; and
 5. Working with technologies such as proxy servers, reverse-proxy servers, load balancing, and virtual IPs.
- The proposed agreement will serve a public purpose by providing the County with the information technology professional consultant services needed for the current County projects described above, as well as future projects that are begun during the term of the agreement.
 - The goal and objective of the proposed agreement is to make available to the County qualified individuals to provide the aforementioned services for the specified County projects (which involve various critical applications, many of which are utilized 24 hours a day and 7 days a week), as well provide services, as necessary, for any future projects that are begun during the term of the agreement.
 - The goal and objective of the proposed agreement is in the best interests of the County in terms of fiscal responsibility, as the County will receive the necessary services at a reasonable cost based on the competitive RFP process. In addition, the current County projects for which Advantage is to provide services will lead to consolidation of many programs and systems onto fewer hardware components that are managed centrally, thereby providing a cost benefit.
 - The goal and objective of the proposed agreement will be continually tracked and monitored by staff from the Department of Information Technology in order to ensure that the services are being provided.

ACTION REQUESTED:

Authorization to enter into an agreement (IT-1293) with Advantage Technical Resourcing, Inc., having a place of business located at 220 Norwood Park South, Norwood, Massachusetts 02062, for a term commencing November 19, 2012 and terminating November 18, 2013, for a total amount not to exceed \$123,260.00, payable monthly at hourly rates not to exceed those specified below, for the provision of the following information technology professional consulting services on an as-needed basis: Websphere Web Server Administration/Programming.

		1 YEAR EXPERIENCE RATE	3 YEAR EXPERIENCE RATE	5 YEAR EXPERIENCE RATE	1 YEAR EXPERIENCE RATE with certification	3 YEAR EXPERIENCE RATE with certification	5 YEAR EXPERIENCE RATE with certification
45	Websphere Web Server Administration/ Programming	\$ 47.25	\$ 68.25	\$ 82.42	\$ 57.75	\$ 82.25	\$ 91.87

Accordingly, the attached resolution is submitted for your consideration.

RESOLUTION

UPON A COMMUNICATION FROM THE CHIEF INFORMATION OFFICER,
DEPARTMENT OF INFORMATION TECHNOLOGY, BE IT HEREBY

RESOLVED, that the County of Westchester (the "County") is hereby authorized to enter into an agreement (IT-1293) with Advantage Technical Resourcing, Inc., having a place of business located at 220 Norwood Park South, Norwood, Massachusetts 02062, for a term commencing November 19, 2012 and terminating November 18, 2013, for a total amount not to exceed \$123,260.00, payable monthly at hourly rates not to exceed those specified below, for the provision of the following information technology professional consulting services on an as-needed basis: Websphere Web Server Administration/Programming

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45	Websphere Web Server Administration/ Programming	\$ 47.25	\$ 68.25	\$ 82.42	\$ 57.75	\$ 82.25	\$ 91.87

; and be it further

RESOLVED, that this Agreement is subject to County appropriations; and be it further

RESOLVED, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his duly authorized designee is hereby authorized to execute and deliver any and all documents and to take all action necessary and appropriate to effectuate the purposes of this Resolution.

Account to be Charged/Credited:
Agreement Number: IT-1293

Year	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
2012	101	16	6000	4420		\$ 15,405
2013	101	16	6000	4420		\$ 107,855

Budget Funding Year(s): 2012-2013 Start Date: November 19, 2012 End Date: November 18, 2013
(must match resolution)

Funding Source

\$ 123,260
(must match resolution)

Tax Dollars: \$123,260
State Aid: _____
Federal Aid: _____
Other: _____

APPROVED BOARD OF ACQUISITION & CONTRACT # 20612012 - JOMAR VIEIRA, SECRETARY

ALPHBETICAL LIST OF RESPONSIVE RESPONDENTS

Service Number 45

Websphere Web Server Administration/Programming

1. 22nd Century Technologies, Inc.
2. Advantage Technical Resourcing, Inc.
3. ATRIA Consulting, LLC
4. Bowne Management Systems, Inc.
5. ClarusTec
6. Cyret Technologies, Inc.
7. Data Industries, LTD.
8. Doon Technologies, Inc.
9. Enterprise Strategies
10. ExplInfo Inc.
11. Infojini, Inc.
12. Innosoul, Inc.
13. Kaizen Technologies, Inc.
14. Neotecra, Inc.
15. Nutech Information Systems
16. PSI International, Inc.
17. RK Software, Inc.
18. SAM Consulting Services, Inc.
19. Software Guidance & Assistance, Inc.
20. Sunrise Systems, Inc.
21. Tail Wind Associates
22. Technology Resource Services, Inc.

APPROVED FOR ACQUISITION & CONTRACT - 12/06/2012 - JOMARY VIEIRA, SECRETARY