



Robert P. Astorino  
County Executive

Department of Social Services

Kevin M. McGuire  
Commissioner

**28014**

**DATE:** July 6, 2012

**TO:** Board of Acquisition and Contract

**FROM:** Kevin M. McGuire, Commissioner  
Department of Social Services

**RE:** Authority for the County of Westchester (the "County"), acting on behalf of the Westchester-Putnam Local Workforce Investment Board (the "WPLWIB"), to amend a resolution authorizing agreements with each of forty-two (42) training providers for the provision of vocational training services to adult, dislocated workers and youth, pursuant to the provisions of Title I of the Workforce Investment Act of 1998, for the period July 1, 2011 through June 30, 2013, for a total aggregate amount not to exceed \$120,000 by 1) adding eight (8) additional training providers to the list of previously approved providers; and 2) increasing the aggregate amount not to exceed by \$60,000 from a total aggregate amount not to exceed \$120,000 to a new total aggregate amount not to exceed \$180,000.

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Through a resolution approved on October 6, 2011 by your Honorable Board, the "County", acting on behalf of the "WPLWIB" entered into agreements with each of forty-two (42) training providers for the provision of vocational training services to adult, dislocated workers and youth, pursuant to the provisions of Title I of the Workforce Investment Act of 1998, for the period July 1, 2011 through June 30, 2013, for a total aggregate amount not to exceed \$120,000.

Authority is now requested to amend the resolution in order to 1) add eight (8) additional training providers to the list of forty-two (42) previously approved providers, and 2) increase the aggregate amount not to exceed by \$60,000 from an total aggregate amount not to exceed \$120,000 to a new total aggregate amount not to exceed \$180,000. The amendment is to the resolution since the contracts have not been executed.

The eight (8) training providers are:

- 1.) Froogle Institute for Social Media, LLC
- 2.) Mical Home Health Care, Inc.
- 3.) US Bail Department Inc.
- 4.) Noble Desktop, LLC
- 5.) Barksdale Home Care Services Corp.
- 6.) Hudson Valley Career Training, Inc.
- 7.) US Wired for Education, LLC
- 8.) Westchester Fairfield Joint Electrical Apprenticeship & Training Trust Fund

The WPLWIB recently determined that it would seek to enter into an agreement with eight (8) additional training providers. These eight (8) additional training providers were selected based upon their expertise and experience in providing the necessary training services. The selected training providers will be given referrals on an as-needed basis, and paid based upon catalogued tuition prices. It should be noted that, accordingly, there is no set dollar amount for each individual training provider contract.

The proposed agreements will serve a **public purpose** by making available to WIA-eligible adult, dislocated workers and youth in Westchester County certain training services, and thereby help such individuals improve and/or enhance their job skills in order to enable them to secure jobs.

The **goals and objectives** of the proposed agreements are to provide an array of eligible occupational skills training programs from which each eligible WIA customer may choose vocational skills training based on his/her choice, employment goals, and evidence of related job opportunities that pay high wages. It is anticipated that by the end of the term of the proposed agreements, at least 80% of WIA eligible customers will have successfully completed training and obtained a credential and that at least 80% of WIA eligible customers will have found employment.

The **goals and objectives of the proposed agreements are in the best interests of the County in terms of fiscal responsibility**, as the provision of these services will help participating adult, dislocated workers and youth gain the skills they need to prepare them for a competitive job market, through which they can then obtain employment and thereby create a positive financial impact that may be measured in terms of income generated through that employment.

The **goals and objectives of the proposed agreements will be tracked and monitored** through the monthly progress reports submitted by the training providers; program staff; and through a review of customer data, including services and outcomes in the New York State Department of Labor (“NYSDOL”) One Stop Operating System (“OSOS”).

I certify that my department, a) has copies of, or access to, all applicable laws, rules, regulations, grant applications and grant agreements (including any master grant agreement), as well as any guidance or instructions received from the agency making the grant (the “Grant

Terms”), b) has reviewed the Grant Terms, c) is aware of and understands all of the Grant Terms, and d) can and will comply with all of the Grant Terms.

These agreements are exempt from the Westchester County Procurement Policy pursuant to section 3(a) (xi) thereof.

Approval of the attached resolution by your Honorable Board is respectfully requested.

APPROVED BOARD OF ACQUISITION & CONTRACT - 08/02/2012 - JOMARY NEIRA, SECRETARY

## RESOLUTION

Upon a communication from the Commissioner of the Department of Social Services, be it hereby

**RESOLVED**, the County of Westchester (the "County"), acting on behalf of the Westchester-Putnam Local Workforce Investment Board (the "WPLWIB"), is authorized to amend a resolution authorizing agreements with each of forty-two (42) training providers for the provision of vocational training services to adult, dislocated workers and youth, pursuant to the provisions of Title I of the Workforce Investment Act of 1998, for the period July 1, 2011 through June 30, 2013, for a total aggregate amount not to exceed \$120,000 by 1) adding eight (8) additional training providers to the list of previously approved providers; and 2) increasing the aggregate amount not to exceed by \$60,000 from an aggregate amount not to exceed \$120,000 to a new total aggregate amount not to exceed \$180,000.

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- 7.) US Wired for Education, LLC
- 8.) Westchester Fairfield Joint Electrical Apprenticeship & Training Trust Fund

There is no set dollar amount for each individual training provider. The training providers are given referrals on an as-needed basis, with the training providers paid based upon catalogued tuition prices;

and be it further

**RESOLVED**, that the County Executive or his duly authorized designee is empowered to execute all documents and take all actions necessary to effect the purpose of this resolution.

Original contract amount: \$120,000  
 This amendment to the resolution: \$ 60,000  
 Total: \$180,000

Account to be  
 Charged/Credited

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub- Object	Trust Account	Dollars
275	22	402L	7338	402	\$30,000
275	22	403L	7338	403	\$30,000

Budget Funding Year(s): 2011 Start date: 07/01/11 End date: 06/30/13  
 (must match resolution)

Funding source: Tax Dollars: \_\_\_\_\_  
 State Aid: \_\_\_\_\_  
 \$60,000 Federal Aid: 100%  
 (must match resolution) Other: \_\_\_\_\_

APPROVED BOARD OF ACQUISITION & CONTRACT - 08/02/2012 ROMARY VIEIRA, SECRETARY