

27747

DATE: June 26, 2012

TO: The Board of Acquisition and Contract

FROM: Mary Kate Cabaleiro, Coordinator
Westchester County Youth Bureau

RE: Authority to enter into an Agreement with the Network for Teaching
Entrepreneurship to operate the Youth Entrepreneurship Training Program for the
program period January 1, 2012 through December 31, 2014 in the total amount not-
to-exceed \$138,459 payable pursuant to an approved budget

Authority is hereby requested for the County of Westchester to enter into an Agreement with Network for Teaching Entrepreneurship (“NFTE”) to operate the Youth Entrepreneurship Training Program for the program period January 1, 2012 through December 31, 2014 in a total amount not to exceed \$138,459, pursuant to an approved budget. Funding for this program will be provided by the County in the amount of \$90,000 and by the agency in the amount of \$48,459. The funding amount per year will not exceed \$46,153, comprised of \$30,000 of county funding and \$16,153 agency match.

NFTE’s core values are individuality, initiative and community. NFTE’s mission is to provide entrepreneurship education programs to young people from low-income communities with the vision that every young person will find a pathway to prosperity.

NFTE’s curriculum has been correlated to educational standards, and is proven to meet national and state standards in subject areas including social studies, math, language arts, and technology. Sometimes referred to as a “mini-MBA” style course, the program covers a wide variety of topics in a fun and easy to understand way. The program offers specialized activities and tools that provide hands-on, interactive learning, including the use of technology, field trips, games, and volunteer involvement. As the centerpiece of the program, every student creates and presents an original business plan that is the primary vehicle through which they learn and apply the business/financial concepts, while developing a business idea based on their own special interests and talents.

This program will serve 400 youth ages 14 to 21. The program is designed to address dropout rates by making available education supports by providing academic/education related services.

2012 Planned Outcome:

Out of the 400 youth who will participate in the NFTE program, 360 students, or 90% will stay in school until successful completion as measured by teacher enrollment records.

The outcome as stated above will be tracked and monitored through monthly, quarterly and annual reports, Report Cards and by bi-yearly site visits from Youth Bureau Program Monitors.

This program was funded in 2011. Outcomes are as follows:

- Of the 400 youth that were expected to participate in the program, 243 students reported an increase in the time spent reading.
- Of the 400 youth that were expected to participate in the program, 370 students reported an improvement in their abilities and educational aspirations.
- 630 youth actually participated in the final component, where they developed and presented their business plans.

This Agreement is exempt from the Westchester County Procurement Policy pursuant to section 3(a)xviii thereof. Nevertheless, in 2011 the Youth Bureau issued an RFP to cover the program years 2012 – 2014. This agency is one of 39 agencies that submitted a proposal in response to the RFP. After careful evaluation, the agency listed above was selected by the Youth Bureau for funding as part of the Youth Bureau's Resource Allocation Plan. The agency has agreed to be bound by the proposal they submitted for the full three-year period.

An appropriate Resolution is herewith attached for your Honorable Board's consideration.

APPROVED BOARD OF ACQUISITION & CONTRACT ADMINISTRATION

SOMARY VIERA, SECRETARY

RESOLUTION

Upon a communication from the Coordinator of the Westchester County Youth Bureau, be it hereby

RESOLVED, that the County of Westchester is hereby authorized to enter into an agreement with the Network for Teaching Entrepreneurship to operate the Youth Entrepreneurship Training program, for the program period January 1, 2012 through December 31, 2014 in a total amount not to exceed One Hundred Thirty Eight Thousand Four Hundred Fifty Nine (\$138,459) Dollars, pursuant to an approved budget; and be it further

RESOLVED, that contract amount per year will not exceed Forty Six Thousand One Hundred Fifty Three (\$46,153) Dollars per year, comprised of \$30,000 of county funding and \$16,153 agency match; and be it further

RESOLVED, that this Agreement is subject to County appropriations; and be it further

RESOLVED, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then that Contractor shall have the right to terminate their Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his duly authorized designee be, and hereby is, authorized to take such actions and execute such documents as may be necessary and appropriate to effectuate the purposes hereof.

Account to be charged/credited	Fund	Dept. code	Unit #	Object/ Sub Object	Trust Account	Dollars
<u>2012</u>	101	11	0400	4380		<u>\$30,000</u>
<u>2013</u>	101	11	0400	4380		<u>\$30,000</u>
<u>2014</u>	101	11	0400	4380		<u>\$30,000</u>

Budget Funding Year(s) 2012-14 Start Date January 1, 2012 End Date December 31, 2014
 (must match resolution)

2012 Funding Source Tax Dollars \$30,000
\$ 46,153 Other \$16,153 (provided by the agency)
 (must match resolution)

2013 Funding Source Tax Dollars \$30,000
\$ 46,153 Other \$16,153 (provided by the agency)
 (must match resolution)

2014 Funding Source Tax Dollars \$30,000
\$ 46,153 Other \$16,153 (provided by the agency)
 (must match resolution)