

26207

DATE: April 9, 2012

TO: Board of Acquisition and Contract

FROM: Marguerite Beirne, Chief Information Officer
Department of Information Technology

RE: AUTHORIZATION TO ENTER INTO AN AGREEMENT (IT-1237) WITH ASC STAFFING LLC FOR MULTIPLE INFORMATION TECHNOLOGY PROFESSIONAL CONSULTING SERVICES FOR A TERM COMMENCING APRIL 1, 2012 AND TERMINATING MARCH 31, 2014, FOR A TOTAL AMOUNT NOT TO EXCEED \$873,357

BACKGROUND:

- On February 22, 2012, the County issued a request for proposals ("RFP") seeking proposals from qualified individuals and companies to provide each of one hundred and twenty-two (122) different information technology professional consultant services.
- In response to the RFP, the County received twenty-five (25) proposals to provide service number 5, entitled "JAVA JSP J2EE – Physical Facilities Team and related County projects." After a review and evaluation of those proposals, the proposal from ASC Staffing LLC ("ASC") was selected based upon the criteria specified in the RFP.
- In response to the RFP, the County received twenty-three (23) proposals to provide service number 86, entitled "Networking Services for Windows Server, Cisco Router and Switch." After a review and evaluation of those proposals, the proposal from ASC was selected based upon the criteria specified in the RFP.
- In response to the RFP, the County received twenty-three (23) proposals to provide service number 87, entitled "Network Services for Cisco and Data Network." After a review and evaluation of those proposals, the proposal from ASC was selected based upon the criteria specified in the RFP.
- In response to the RFP, the County received twenty (20) proposals to provide service number 88, entitled "Experience with Applications that Evaluate Network, Server and Application Availability and Response Time." After a review and evaluation of those proposals, the proposal from ASC was selected based upon the criteria specified in the RFP.
- In response to the RFP, the County received twenty-one (21) proposals to provide service number 89, entitled "Design, Engineering and Support of Wireless Data Network." After a review and evaluation of those proposals, the proposal from ASC was selected based upon the criteria specified in the RFP.
- We now come before your Honorable Board requesting authorization to enter into an agreement (IT-1237) with ASC Staffing, LLC for a term commencing April 1, 2012 and terminating March 31, 2014, for a total amount not to exceed \$873,357, payable monthly at hourly rates not to exceed those specified below, for the provision of the following information technology

professional consulting services: Java/JSP/J2EE for Physical Facilities Team and related County projects; Networking Services for Windows Server, Cisco Router and Switch; Network Services for Cisco and Data Network; Experience with Applications that Evaluate Network, Server and Application Availability and Response Time; and Design, Engineering and Support of Wireless Data Network.

	SERVICE	1 YEAR EXPERIENCE RATE	3 YEAR EXPERIENCE RATE	5 YEAR EXPERIENCE RATE	1 YEAR EXPERIENCE RATE with certification	3 YEAR EXPERIENCE RATE with certification	5 YEAR EXPERIENCE RATE with certification
5	Java/JSP/J2EE for Physical Facilities Team and related County projects	\$ 65.00	\$ 73.00	\$ 89.00	\$ 65.00	\$ 73.00	\$ 89.00
86	Networking Services for Windows Server, Cisco Router and Switch	\$ 65.00	\$ 70.00	\$ 99.00	\$ 65.00	\$ 70.00	\$ 99.00
87	Network Services for Cisco and Data Network	\$ 65.00	\$ 70.00	\$ 99.00	\$ 65.00	\$ 70.00	\$ 99.00
88	Experience with Applications that Evaluate Network, Server and Application Availability and Response Time	\$ 65.00	\$ 70.00	\$ 99.00	\$ 65.00	\$ 70.00	\$ 99.00
89	Design, Engineering and Support of Wireless Data Network	\$ 65.00	\$ 73.00	\$ 99.00	\$ 65.00	\$ 73.00	\$ 99.00

- The proposed agreement will serve a public purpose by providing the County with the information technology professional consultant services needed for numerous current County projects, as well as future projects that are begun during the term of the agreement. Current County projects for which ASC will provide services include, but are not limited to, the following:
 - 1.) Develop software applications that the Solid Waste Commission will use to track waste hauler violations, fines and payments against those fines; and to develop software applications that will provide interactive tools on the Westchester Tourism website for people planning to visit Westchester County. Other projects include revisions to the software applications that maintain information on the County's website and to the software applications used to make Minority and Women Owned Businesses aware of RFPs being issued by various County departments.
 - 2.) Perform various technical data network tasks and projects to support the County-wide Data Communications Network including System Upgrades, and implementation of new technologies to support all County departments and Municipalities that utilize the County's data network.
- The goal and objective of the proposed agreement is to make available to the County qualified individuals to provide the aforementioned services for the aforementioned County projects, as well as to provide those services, as necessary, for any future projects that are begun during the term of the agreement.
- The goal and objective of the proposed agreement is in the best interests of the County in terms of fiscal responsibility, as the County will receive the necessary services at a reasonable cost based on the competitive RFP process. For some projects, the services to be provided by ASC will also save money by implementing or expanding electronic systems that are cheaper to operate than the existing systems.

- The goal and objective of the proposed agreement is also in the best interests of the County in terms of public safety, as a number of the projects for which ASC will provide services (as described above) directly impact public safety.
- The goal and objective of the proposed agreement will be continually tracked and monitored by staff from the Department of Information Technology in order to ensure that the services are being provided.

ACTION REQUESTED:

Authorization to enter into an agreement (IT-1237) with ASC Staffing LLC, having a place of business located at 400 Main St., Stamford, Connecticut 06901, for a term commencing April 1, 2012 and terminating March 31, 2014, for a total amount not to exceed \$873,357, payable monthly at hourly rates not to exceed those specified below, for the provision of the following information technology professional consulting services: Java/JSP/J2EE for Physical Facilities Team and related County projects; Networking Services for Windows Server, Cisco Router and Switch; Network Services for Cisco and Data Network; Experience with Applications that Evaluate Network, Server and Application Availability and Response Time; and Design, Engineering and Support of Wireless Data Network.

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87	Network Services for Cisco and Data Network	\$ 65.00	\$ 70.00	\$ 99.00	\$ 65.00	\$ 70.00	\$ 99.00
88	Experience with Applications that Evaluate Network, Server and Application Availability and Response Time	\$ 65.00	\$ 70.00	\$ 99.00	\$ 65.00	\$ 70.00	\$ 99.00
89	Design, Engineering and Support of Wireless Data Network	\$ 65.00	\$ 73.00	\$ 99.00	\$ 65.00	\$ 73.00	\$ 99.00

Accordingly, the attached resolution is submitted for your consideration.

RESOLUTION

UPON A COMMUNICATION FROM THE CHIEF INFORMATION OFFICER, DEPARTMENT OF INFORMATION TECHNOLOGY, BE IT HEREBY

RESOLVED, that the County of Westchester (the "County") is hereby authorized to enter into an agreement (IT-1237) with ASC Staffing LLC, having a place of business located at 400 Main St., Stamford, Connecticut 06901, for a term commencing April 1, 2012 and terminating March 31, 2014, for a total amount not to exceed \$873,357, payable monthly at hourly rates not to exceed those specified below, for the provision of the following information technology professional consulting services: Java/JSP/J2EE for Physical Facilities Team and related County projects; Networking Services for Windows Server, Cisco Router and Switch; Network Services for Cisco and Data Network; Experience with Applications that Evaluate Network, Server and Application Availability and Response Time; and Design, Engineering and Support of Wireless Data Network.

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89	Design, Engineering and Support of Wireless Data Network	\$ 65.00	\$ 73.00	\$ 99.00	\$ 65.00	\$ 73.00	\$ 99.00

; and be it further

RESOLVED, that this Agreement is subject to County appropriations; and be it further

RESOLVED, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his duly authorized designee is hereby authorized to execute and deliver any and all documents and to take all action necessary and appropriate to effectuate the purposes of this Resolution.

Account to be Charged/Credited:
 Agreement Number: IT-1237

Year	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
2012	101	16	6430	4420		\$205,800
2012	101	16	6320	4420		\$121,275
2013	101	16	6430	4420		\$275,184
2013	101	16	6320	4420		\$162,162
2014	101	16	6430	4420		\$ 68,544
2014	101	16	6320	4420		\$ 40,392

Budget Funding Year(s): 2012 - 2014 Start Date: April 1, 2012 End Date: March 31, 2014
 (must match resolution)

Funding Source Tax Dollars: \$873,357
 State Aid _____
\$ 873,357 Federal Aid _____
 (must match resolution) Other: _____

APPROVED BOARD OF ACQUISITION & CONTRACT 05/03/2012 JOMAR VIEIRA, SECRETARY

ALPHABETICAL LIST OF RESPONSIVE RESPONDENTS

Service Number 5

JAVA JSP J2EE – PHYSICAL FACILITIES

1. Advantage Technical Resourcing
2. ASC Staffing, LLC
3. ATRIA Consulting
4. ClarusTec
5. Cyret Technologies
6. Data Industries, LTD.
7. Doon Technologies, Inc.
8. Enterprise Strategies
9. ExplInfo Inc.
10. Genesys Consulting Services, Inc.
11. Infojini, Inc.
12. Innosoul, Inc.
13. Kaizen Technologies, Inc.
14. Neotecra, Inc.
15. Nutech Information Systems
16. PSI International, Inc.
17. RK Software, Inc.
18. SAM Consulting Services, Inc.
19. SOFT, Inc.
20. Software Guidance & Assistance, Inc.
21. Sunrise Systems, Inc.
22. Tail Wind Associates
23. Technical Operations, Inc.
24. Technology Resource Services, Inc. (TRS)
25. Viva USA, Inc.

ALPHABETICAL LIST OF RESPONSIVE RESPONDENTS

Service Number 86

Networking Services for Windows Server, Cisco Router and Switch

1. 22nd Century Technologies, Inc.
2. Advantage Technical Resourcing
3. ASC Staffing, LLC
4. ATRIA Consulting
5. Bowne Management Systems, Inc.
6. Camelot Communications Group, Inc.
7. Cyret Technologies
8. Data Industries, LTD
9. Doon Technologies, Inc.
10. Enterprise Strategies
11. ExplInfo Inc.
12. Infojini, Inc.
13. Innosoul, Inc.
14. Neotecra, Inc.
15. Nutech Information Systems
16. PSI International, Inc.
17. SAM Consulting Services, Inc.
18. Software Guidance & Assistance, Inc.
19. Sunrise Systems, Inc.
20. Tail Wind Associates
21. Technical Operations, Inc.
22. Technology Resource Services, Inc.
(TRS)
23. Viva USA, Inc.

APPROVED FOR ACQUISITION & CONTRACT - 05/03/2012 - JOMARY VIEIRA, SECRETARY

ALPHABETICAL LIST OF RESPONSIVE RESPONDENTS

Service Number 87

Network Services for Cisco and Data Network

1. 22nd Century Technologies, Inc.
2. Advantage Technical Resourcing
3. ASC Staffing, LLC
4. ATRIA Consulting
5. Bowne Management Systems, Inc.
6. Camelot Communications Group, Inc.
7. Cyret Technologies
8. Data Industries, LTD
9. Doon Technologies, Inc.
10. Enterprise Strategies
11. ExplInfo Inc.
12. Infojini, Inc.
13. Innosoul, Inc.
14. Neotecra, Inc.
15. Nutech Information Systems
16. PSI International, Inc.
17. SAM Consulting Services, Inc.
18. Software Guidance & Assistance, Inc.
19. Sunrise Systems, Inc.
20. Tail Wind Associates
21. Technical Operations, Inc.
22. Technology Resource Services, Inc.
(TRS)
23. Viva USA, Inc.

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ALPHABETICAL LIST OF RESPONSIVE RESPONDENTS

Service Number 88

Experience with Applications that Evaluate Network, Server and Application Availability and Response Time

1. 22nd Century Technologies, Inc.
2. Advantage Technical Resourcing
3. ASC Staffing, LLC
4. ATRIA Consulting
5. Bowne Management Systems, Inc.
6. Cyret Technologies
7. Data Industries, LTD
8. Doon Technologies, Inc.
9. Enterprise Strategies
10. ExplInfo Inc.
11. Infojini, Inc.
12. Innosoul, Inc.
13. Neotecra, Inc.
14. Nutech Information Systems
15. SAM Consulting Services, Inc.
16. Software Guidance & Assistance, Inc.
17. Sunrise Systems, Inc.
18. Tail Wind Associates
19. Technical Operations, Inc.
20. Technology Resource Services, Inc.
(TRS)

APPROVED BY: [Signature] & CONTRACT - 05/03/2012 - JOMARY VIEIRA, SECRETARY

ALPHABETICAL LIST OF RESPONSIVE RESPONDENTS

Service Number 89

Design, Engineering and Support of Wireless Data Network

1. 22nd Century Technologies, Inc.
2. Advantage Technical Resourcing
3. ASC Staffing, LLC
4. ATRIA Consulting
5. Camelot Communications Group, Inc.
6. Cyret Technologies
7. Data Industries, LTD
8. Doon Technologies, Inc.
9. Enterprise Strategies
10. ExplInfo Inc.
11. Infojini, Inc.
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13. Neotecra, Inc.
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17. Software Guidance & Assistance, Inc.
18. Sunrise Systems, Inc.
19. Tail Wind Associates
20. Technical Operations, Inc.
21. Technology Resource Services, Inc.
(TRS)

APPROVED BOARD OF ACQUISITION CONTRACT - 05/03/2012 - JOMARY VIEIRA, SECRETARY