

25869

DATE: March 28, 2012

TO: Board of Acquisition and Contract

FROM: Marguerite Beirne, Chief Information Officer
Department of Information Technology

RE: AUTHORIZATION TO ENTER INTO AN AGREEMENT (IT-1233) WITH ATRIA CONSULTING, LLC FOR MULTIPLE INFORMATION TECHNOLOGY PROFESSIONAL CONSULTING SERVICES FOR A TERM COMMENCING APRIL 1, 2012 AND TERMINATING MARCH 31, 2014, FOR A TOTAL AMOUNT NOT TO EXCEED \$2,309,202

BACKGROUND:

- On February 22, 2012, the County issued a request for proposals ("RFP") seeking proposals from qualified individuals and companies to provide each of one hundred and twenty-two (122) different information technology professional consultant services.
- In response to the RFP, the County received twenty-eight (28) proposals to provide service number 2, entitled "Visual Basic.VB.Net." After a review and evaluation of those proposals, the proposal from Atria was selected based upon the criteria specified in the RFP.
- In response to the RFP, the County received twenty-five (25) proposals to provide service number 4, entitled "Java/JSP/J2EE for Criminal Justice Team and related County projects." After a review and evaluation of those proposals, the proposal from Atria was selected based upon the criteria specified in the RFP.
- In response to the RFP, the County received one (1) proposal to provide service number 114, entitled "Trunked Radio Technical Specialist." Accordingly, after a review and evaluation of the proposal, the proposal from Atria was selected.
- In response to the RFP, the County received twelve (12) proposals to provide service number 122, entitled "Local Area Network Administration for DSS Systems provided by NYS." After a review and evaluation of those proposals, the proposal from Atria was selected based upon the criteria specified in the RFP.
- We now come before your Honorable Board requesting authorization to enter into an agreement (IT-1233) with Atria for a term commencing April 1, 2012 and terminating March 31, 2014, for a total amount not to exceed \$2,309,202, payable monthly at hourly rates not to exceed those specified below, for the provision of the following information technology professional consulting services: Visual Basic.VB.Net; Java/JSP/J2EE for Criminal Justice Team and related County projects; Trunked Radio Technical Specialist; and Local Area Network Administration for DSS Systems provided by NYS.

	SERVICE	1 YEAR EXPERIENCE RATE	3 YEAR EXPERIENCE RATE	5 YEAR EXPERIENCE RATE	1 YEAR EXPERIENCE RATE with certification	3 YEAR EXPERIENCE RATE with certification	5 YEAR EXPERIENCE RATE with certification
2	Visual Basic.VB.Net	\$ 60.00	\$ 75.00	\$ 85.00	\$ 65.00	\$ 80.00	\$ 95.00
4	Java/JSP/J2EE for Criminal Justice Team and related County projects	\$ 75.00	\$ 90.00	\$ 105.00	\$ 80.00	\$ 95.00	\$ 110.00
114	Trunked Radio Technical Specialist	\$ 80.00	\$ 90.00	\$ 95.00	\$ 85.00	\$ 95.00	\$ 100.00
122	Local Area Network Administration for DSS Systems provided by NYS	\$ 65.00	\$ 90.00	\$ 95.00	\$ 75.00	\$ 90.00	\$ 105.00

- The proposed agreement will serve a public purpose by providing the County with the information technology professional consultant services needed for numerous current County projects, as well as future projects that are begun during the term of the agreement. Current County projects for which Atria will provide services include, but are not limited to, the following:
 - 1.) An ongoing County Clerk capital project to continue development and enhancement of a web-based application, the Property Records Electronic Portal (“PREP”), which is now used by all customers submitting land records such as deeds and mortgages for recording. New legislation permitting the electronic submission of land documents goes into effect in the summer of 2012, and the new programs to be developed by Atria will prepare for that enhancement. Atria will work on both the customer module and internal modules used on a day-to-day basis by County Clerk staff.
 - 2.) Work on applications for the Departments of Emergency Services, Probation, Correction, and Public Safety, including the Indian Point Emergency Operation Center System; the Special Needs Application; the Criminal Justice Data Warehouse Application; the Family Court Case Management Application; Interfaces for Jail Management and Probation Criminal Court Case Management Applications; and a Training Tracking Application.
 - 3.) Assisting with planning and engineering required to build and maintain state-of-the-art radio communications systems and infrastructure used by first responders throughout the County and by County departments including Emergency Services, Public Safety, Public Works and Transportation, and Correction.
 - 4.) Performing Local Area Network (“LAN”) administration for Department of Social Services systems provided by the New York State Division of Child Support Enforcement, Office of Children and Family Services, and Department of Labor.
- The goal and objective of the proposed agreement is to make available to the County qualified individuals to provide the aforementioned services for the aforementioned County projects, as well as to provide those services, as necessary, for any future projects that are begun during the term of the agreement.
- The goal and objective of the proposed agreement is in the best interests of the County in terms of fiscal responsibility, as the County will receive the necessary services at a reasonable cost based on the competitive RFP process. For some projects, the services to be provided by Atria will also save money by implementing or expanding electronic systems that are cheaper to operate than the existing systems.

- The goal and objective of the proposed agreement is also in the best interests of the County in terms of public safety, as a number of the projects for which Atria will provide services (as described above) directly impact public safety.
- The goal and objective of the proposed agreement will be continually tracked and monitored by staff from the Department of Information Technology in order to ensure that the services are being provided.

ACTION REQUESTED:

Authorization to enter into an agreement (IT-1233) with Atria Consulting, LLC, having a place of business located at 132 West 36th Street, New York, New York 10018, for a term commencing April 1, 2012 and terminating March 31, 2014, for a total amount not to exceed \$2,309,202, payable monthly at hourly rates not to exceed those specified below, for the provision of the following information technology professional consulting services: Visual Basic.VB.Net; Java/JSP/J2EE for Criminal Justice Team and related County projects; Trunked Radio Technical Specialist; and Local Area Network Administration for DSS Systems provided by NYS.

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Accordingly, the attached resolution is submitted for your consideration.

RESOLUTION

UPON A COMMUNICATION FROM THE CHIEF INFORMATION OFFICER, DEPARTMENT OF INFORMATION TECHNOLOGY, BE IT HEREBY

RESOLVED, that the County of Westchester (the "County") is hereby authorized to enter into an agreement (IT-1233) with Atria Consulting, LLC, having a place of business located at 132 West 36th Street, New York, New York 10018, for a term commencing April 1, 2012 and terminating March 31, 2014, for a total amount not to exceed \$2,309,202, payable monthly at hourly rates not to exceed those specified below, for the provision of the following information technology professional consulting services: Visual Basic.VB.Net; Java/JSP/J2EE for Criminal Justice Team and related County projects; Trunked Radio Technical Specialist; and Local Area Network Administration for DSS Systems provided by NYS

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122	Local Area Network Administration for DSS Systems provided by NYS	\$ 65.00	\$ 90.00	\$ 95.00	\$ 75.00	\$ 90.00	\$ 105.00

; and be it further

RESOLVED, that this Agreement is subject to County appropriations; and be it further

RESOLVED, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his duly authorized designee is hereby authorized to execute and deliver any and all documents and to take all action necessary and appropriate to effectuate the purposes of this Resolution.

Account to be Charged/Credited:
 Agreement Number: IT-1233

Year	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
2012	321	21	BCC04-02S	6120		\$119,438
2012	101	16	6000	4420		\$413,438
2012	101	16	2500	4420		\$213,150
2012	101	22	0010	4420		\$118,265
2013	321	21	BCC04-02S	6120		\$159,250
2013	101	16	6000	4420		\$552,825
2013	101	16	2500	4420		\$285,012
2013	101	22	0010	4420		\$155,155
2014	321	21	BCC04-02S	6120		\$ 39,812
2014	101	16	6000	4420		\$137,700
2014	101	16	2500	4420		\$ 71,862
2014	101	22	0010	4420		\$ 43,295

Budget Funding Year(s): 2012 - 2014
 (must match resolution)

Start Date: April 1, 2012

End Date: March 31, 2014

Funding Source

\$ 2,309,202
 (must match resolution)

Tax Dollars: \$1,990,702
 State Aid _____
 Federal Aid _____
 Other: Capital \$318,500

APPROVED BOARD OF ACQUISITION & CONTRACT - 04/19/2012 - JIMMY VIERA, SECRETARY

ALPHBETICAL LIST OF RESPONSIVE RESPONDENTS

Service Number 2
Visual Basic.VB.Net

1. 22nd Century Technologies, Inc.
2. Advantage Technical Resourcing, Inc.
3. Atria Consulting, LLC
4. Bowne Management Systems, Inc.
5. ClarusTec
6. Computer SI Corp.
7. Cyret Technologies, Inc.
8. Data Industries, LTD.
9. Doon Technologies, Inc.
10. Enterprise Strategies
11. ExplInfo Inc.
12. Genesys Consulting Services, Inc.
13. Infojini, Inc.
14. Innosoul, Inc.
15. Kaizen Technologies, Inc.
16. Neotecra, Inc.
17. Nutech Information Systems
18. PSI International, Inc.
19. RK Software, Inc.
20. SAM Consulting Services, Inc.
21. SANBORN
22. S.O.F.T., Inc.
23. Software Guidance & Assistance, Inc.
24. Sunrise Systems, Inc.
25. Tail Wind Associates
26. Technical Operations, Inc.
27. Technology Resource Services, Inc.
28. Viva USA, Inc.

Service Number 4

Java/JSP/J2EE for Criminal Justice Team and related County projects

1. 22nd Century Technologies, Inc.
2. Advantage Technical Resourcing, Inc.
3. Atria Consulting, LLC
4. ClarusTec
5. Cyret Technologies, Inc.
6. Data Industries, LTD.
7. Doon Technologies, Inc.
8. Enterprise Strategies
9. ExplInfo Inc.
10. Genesys Consulting Services, Inc.
11. Infojini, Inc.
12. Innosoul, Inc.
13. InterBase Corporation
14. Kaizen Technologies, Inc.
15. Neotecra, Inc.
16. Nutech Information Systems
17. PSI International, Inc.
18. RK Software, Inc.
19. SAM Consulting Services, Inc.
20. S.O.F.T., Inc.
21. Software Guidance & Assistance, Inc.
22. Sunrise Systems, Inc.
23. Tail Wind Associates
24. Technical Operations, Inc.
25. Technology Resource Services, Inc.

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Service Number 114
Trunked Radio Technical Specialist

1. Atria Consulting, LLC

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Service Number 122

Local Area Network Administration for DSS Systems provided by NYS

1. Advantage Technical Resourcing, Inc.
2. Atria Consulting, LLC
3. Doon Technologies, Inc.
4. Enterprise Strategies
5. Infojini, Inc.
6. Innosoul, Inc.
7. Nutech Information Systems
8. SAM Consulting Services, Inc.
9. Software Guidance & Assistance, Inc.
10. Sunrise Systems, Inc.
11. Technical Operations, Inc.
12. Technology Resource Services, Inc.

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