

25524

Date: March 9, 2012

To: Board of Acquisition and Contract

From: Sherlita Amler, M.D.
Commissioner

Marguerite Beirne
Chief Information Officer
Department of Information Technology

Re: Authority to amend an existing Agreement with Mitchell & McCormick, Inc. to provide an Updated Web-based Integrated Health Record, Case Management, Billing and Data Reporting Software System for the period 12/15/10 through 12/14/11, payable according to project milestones pursuant to an approved budget, in the not to exceed amount of \$350,000, by extending the contract period to December 31, 2012 for the same not to exceed amount

On December 30, 2010, Your Honorable Board authorized the County of Westchester, acting by and through its Departments of Health and Information Technology ("WCDH", "DoIT"), to enter into an agreement with Mitchell & McCormick, Inc. ("M&M") to provide an updated Web-based Integrated Health Record, Case Management, Billing and Data Reporting Software System, for the period 12/15/10 through 12/14/11, payable according to project milestones pursuant to an approved budget, in the not to exceed amount of \$350,000 ("Agreement"). This Agreement has been executed.

M&M has recently notified WCDH and DoIT that it is behind schedule on the system implementation, due to the fact that it began the design and discovery phase late. Implementation is occurring in several phases, with the first phase to be put into production in March 2012. The remaining phases are scheduled to be put in production by the end of 2012 during which DoIT will closely monitor and test for system acceptance.

Therefore, the WCDH and DoIT request authorization to amend the existing Agreement with M&M by extending the contract period to December 31, 2012 to allow M&M the additional time needed to complete this project. No additional funding will be allocated for its completion.

The contract's public purpose is to promote the public health, safety and general welfare of County residents by providing high quality patient care services and compliance with Federal and NYSDOH-mandated activities and reporting requirements. Achievement of this primary goal is dependent upon the use of a software system that supports the provision of medically appropriate patient care and comprehensive case management services, and meets mandated technical and data reporting requirements.

The objective is for the WCDH to have full access to complete current and historical patient records that supports the delivery of medically necessary services and be in full compliance with all applicable Federal and New York State rules and regulations.

These goals and objectives ensure the provision of high quality clinical services to at-risk patients of Westchester County, prevent the further spread of disease, and support the ability to obtain reimbursement for services provided through the use of software that is CCHIT ("Certification Commission for Health Information Technology") certified, in compliance with technical requirements included in the American Recovery and Reinvestment Act ("ARRA"). Health care providers who do not have a CCHIT certified product by 2013 will be subject to an escalating reduction in Medicaid and Medicare reimbursement starting at 1% and capping at 5% in five years' time.

Continued project tracking and monitoring will be accomplished by review and monitoring of remaining implementation phases, evaluation of testing phases, training for all users and project schedule updates for WCDH and DoIT.

Except as specifically amended herein, all other terms and conditions of the original Agreement shall remain unchanged.

This project's time extension request has also been reviewed by DoIT, which is in concurrence with this recommendation.

We recommend approval of the attached proposed resolution.

SA/dc

APPROVED BOARD OF ACQUISITION & CONTRACT 04/05/2012 - JOMAR VERDE, SECRETARY

RESOLUTION

UPON A COMMUNICATION FROM THE COMMISSIONER OF HEALTH and the CHIEF INFORMATION OFFICER, DEPARTMENT OF INFORMATION TECHNOLOGY, be it hereby

RESOLVED, that the County of Westchester, acting by and through its Departments of Health and Information Technology ("WCDH", "DoIT"), be hereby authorized to amend an agreement with Mitchell & McCormick, Inc. ("M&M") to provide an updated Web-based Integrated Health Record, Case Management, Billing and Data Reporting Software System, for the period 12/15/10 through 12/14/11, payable according to project milestones pursuant to an approved budget, in the not to exceed amount of \$350,000 ("Agreement"), by extending the period from December 14, 2011 to December 31, 2012 for the same not-to-exceed amount; and, be it further

RESOLVED, that except as specifically amended herein, all other terms and conditions of the original Agreement shall remain the same; and, be it further

RESOLVED, that the County Executive or his duly authorized designee be and hereby is authorized and empowered to execute all appropriate contracts or documents necessary to effectuate the purposes of this resolution in the manner prescribed by law.

Department of Health
 County of Westchester
 145 Huguenot Street, 8th Floor
 New Rochelle, New York 10801
 March 9, 2012

| | |
|--------------------|------------------|
| Original Agreement | \$350,000 |
| First Amendment | \$ 0 |
| TOTAL | \$350,000 |

Agreement #

| Account to be Charged/Credited | Fund | Dept | Major Program, Program & Phase or Unit | Object/ Sub-Object | Trust Account | Dollars |
|--------------------------------|------|------|--|--------------------|---------------|---------|
| N/A | | | | | | |
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| | | | | | | |

Budget Funding Year(s)
 (must match resolution) 2010-2012 Start Date 12/15/10 End Date 12/31/12

Funding Source Tax Dollars _____
 State Aid _____
 Federal Aid _____
 (must match resolution) Other _____