

**25320**

DATE: March 7, 2012

TO: The Board of Acquisition and Contract

FROM: Mary Kate Cabaleiro, Coordinator  
Westchester County Youth Bureau

RE: Authority to enter into an agreement with Yonkers Family YMCA to operate a Positive Youth Development Program, for the period January 1, 2012 through December 31, 2014, for a total amount not to exceed \$415,386 payable pursuant to an approved budget

Authority is hereby requested for the County of Westchester to enter into an Agreement with Yonkers Family YMCA to operate a positive youth development program for the program period January 1, 2012 through December 31, 2014 in a total amount not to exceed \$415,386, pursuant to an approved budget. Funding for this program will be provided by the County in the amount of \$270,000 and by the agency in the amount of \$145,386.

Funding will be allocated across the program components as listed in the chart below. Funding per year will not exceed the amounts set forth below or is considered interchangeable amongst the components.

<b>Yonkers Family YMCA Positive Youth Development Program Components</b>	<b>Funding Year</b>	<b>County Funding</b>	<b>Agency Match</b>	<b>Total Agreement Amount</b>
Youth Employment Training	2012	\$45,000	\$24,231	
	2013	\$45,000	\$24,231	
	2014	\$45,000	\$24,231	
<b>Total Component Amount</b>		<b>\$135,000</b>	<b>\$72,693</b>	<b>\$207,693</b>
Lifeguard Employment Training	2012	\$45,000	\$24,231	
	2013	\$45,000	\$24,231	
	2014	\$45,000	\$24,231	
<b>Total Component Amount</b>		<b>\$135,000</b>	<b>\$72,693</b>	<b>\$207,693</b>
<b>TOTALS:</b>		<b>\$270,000</b>	<b>\$145,386</b>	<b>\$415,386</b>

The Youth Development Program will consist of two components which are described as follows:

**Youth Employment Training**

This component will serve 32 youth ages 14-21. The component is designed to address unemployment, lack of job/career/college readiness skills by making available economic security and self-sufficiency services, opportunities and support by providing job training, resume and job assistance, college exploration and work readiness.

Planned Outcome: 27 of 36 youth enrolled will have skills, attitudes and competencies to enter college, the workforce, or other meaningful activities as measured by pre/post tests, job interviews completed and the number of job placements.

## Lifeguard Employment Training

Planned Outcome: This component will serve 45 youth ages 14-21. The program is designed to address unemployment, lack of job/career/college readiness skills by making available economic security and self-sufficiency services, opportunities and support by providing job training, resume and job assistance, college exploration and work readiness.

Planned Outcome: 35 of the 45 youth enrolled will have skills, attitudes and competencies to enter college, the workforce, or other meaningful activities as measured by pre/post tests, job interviews completed and the number of job placements.

Each of the outcomes as stated above will be tracked and monitored through monthly, quarterly and annual reports, Report Cards and by bi-yearly site visits from Youth Bureau Program Monitors.

In 2011 the Youth Employment Training and Lifeguard Employment Training components were considered one program, sharing outcomes.

Those outcomes are as follows:

Of the 76 youth that participated in the Employment Training Program, 55 completed the lifeguard training and became certified lifeguards, as measured by the certification exams used to complete the program and employment

Of the 76 youth that participated in the Employment Training program, 20 completed the fitness training program and became certified as fitness instructors, as measured by the certification exams used to complete the program.

Of the 76 youth that participated in the Employment Training program, 134 youth increased their marketability by completing resumes, cover letter, and participating in at least one mock interview, as measured by the records that are kept in their files demonstrating completion.

This Agreement is exempt from the Westchester County Procurement Policy pursuant to section 3(a)xviii thereof. Nevertheless, in 2011 the Youth Bureau issued an RFP to cover the program years 2012 – 2014. This agency is one of 39 agencies that submitted a proposal in response to the RFP. After careful evaluation, the agency listed above was selected by the Youth Bureau for funding as part of the Youth Bureau's Resource Allocation Plan. The agency has agreed to be bound by the proposal they submitted for the full three-year period.

An appropriate Resolution is herewith attached for your Honorable Board's consideration.

## RESOLUTION

Upon a communication from the Coordinator of the Westchester County Youth Bureau, be it hereby

**RESOLVED**, that the County of Westchester is hereby authorized to enter into an Agreement with Yonkers Family YMCA to operate a Positive Youth Development Program for the program period January 1, 2012 through December 31, 2014 in a total amount not to exceed Four Hundred Fifteen Thousand Three Hundred Eighty-Six (\$415,386) Dollars payable pursuant to an approved budget; and be it further

**RESOLVED**, that funding will be allocated across the program components as listed in the chart below. Funding per year will not exceed the amounts set forth below or is considered interchangeable amongst the components;

<b>Yonkers Family YMCA Positive Youth Development Program Components</b>	Funding Year	County Funding	Agency Match	Total Agreement Amount
Youth Employment Training	2012	\$45,000	\$24,231	
	2013	\$45,000	\$24,231	
	2014	\$45,000	\$24,231	
Total Component Amount		\$135,000	\$72,693	\$207,693
Lifeguard Employment Training	2012	\$45,000	\$24,231	
	2013	\$45,000	\$24,231	
	2014	\$45,000	\$24,231	
Total Component Amount		\$135,000	\$72,693	\$207,693
<b>TOTALS:</b>		<b>\$270,000</b>	<b>\$145,386</b>	<b>\$415,386</b>

and be it further

**RESOLVED**, that this Agreement is subject to County appropriations; and be it further

**RESOLVED**, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreements. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption (s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then that Contractor shall have the right to terminate their Agreement upon reasonable prior written notice; and be it further

**RESOLVED**, that the County Executive or his duly authorized designee be, and hereby is, authorized to take such actions and execute such documents as may be necessary and appropriate to effectuate the purposes hereof.

Account to be charged/credited

2012

2013

2014

Fund	Dept. code	Unit #	Object/ Sub Object	Trust Account	Dollars
101	11	0400	4380		\$90,000
101	11	0400	4380		\$90,000
101	11	0400	4380		\$90,000

Budget Funding Year(s) 2012-14 Start Date January 1, 2012 End Date December 31, 2014  
(must match resolution)

2012 Funding Source Tax Dollars \$90,000

\$ 138,462  
(must match resolution) Other \$48,462 (provided by the agency)

2013 Funding Source Tax Dollars \$90,000

\$ 138,462  
(must match resolution) Other \$48,462 (provided by the agency)

2014 Funding Source Tax Dollars \$90,000

\$ 138,462  
(must match resolution) Other \$48,462 (provided by the agency)

APPROVED BOARD OF ACQUISITION & CONTRACT - 04/05/2012 - JOMARY VIEIRA SECRETARY