

23072

DATE: November 17, 2011

TO: Board of Acquisition and Contract

FROM: Marguerite Beirne, Chief Information Officer,
Department of Information Technology

John H. Hsu, Commissioner, Department of Public Works and Transportation

John Cullen, Acting Commissioner, Department of Emergency Services

George Longworth, Commissioner-Sheriff, Department of Public Safety

RE: RESOLUTION TO EXEMPT FROM THE OPERATION OF THE
WESTCHESTER COUNTY PROCUREMENT POLICY AN AGREEMENT
WITH MOTOROLA SOLUTIONS, INC. (“MOTOROLA”) WHEREBY
MOTOROLA WILL PROVIDE MAINTENANCE SERVICES FOR THE
COUNTY’S UHF TRUNKED AND VHF F1 AND F3 CONVENTIONAL
ANALOG TWO-WAY RADIO SYSTEMS (Agreement IT-1218)

ACTION REQUESTED:

- The County of Westchester has implemented a UHF trunked analog two-way radio system (“Trunked Radio System”) and two (2) VHF conventional analog two-way radio systems (“ F1 and F3 Radio Systems”). The Trunked Radio System facilitates effective communications among emergency responders throughout the County, including the Department of Emergency Services, local fire departments and local emergency medical services. The County Department of Public Works and Transportation also utilizes the Trunked Radio System as a means to communicate with its surface bus fleet. The F1 and F3 Radio Systems facilitate communications for the Department of Public Safety and also provide interoperability with municipal police departments within the County.
- Motorola Solutions, Inc. (“Motorola”) was the main contractor for the Trunked as well as the F1 and F3 Radio Systems and much of the equipment and infrastructure that will be used was manufactured by Motorola. Due to the importance of ensuring that these systems remain functional with minimal disruption and Motorola’s familiarity with both the equipment and design of the systems, Motorola would be the best choice as a service provider for a maintenance contract.
- Pursuant to Section 3(a)xxi, the Westchester County Procurement Policy and Procedures are not applicable to any procurement for which this Honorable Board determines, by resolution passed prior to commencing such procurement, that compliance with the policy would not be in the best interests of the County. Based

on the reasons described above, it is proposed that the best interests of the County would be served by exempting this procurement from the County Procurement Policy.

- A separate resolution is also before your Honorable Board requesting authorization to enter into an agreement with Motorola.

Accordingly, the attached resolution is submitted for your consideration.

MB/DI

APPROVED BOARD OF ACQUISITION & CONTRACT - 12/01/2011 - JOMARY VIEIRA, SECRETARY

RESOLUTION

UPON A COMMUNICATION FROM THE CHIEF INFORMATION OFFICER OF THE DEPARTMENT OF INFORMATION TECHNOLOGY; THE COMMISSIONER OF THE DEPARTMENT OF PUBLIC WORKS AND TRANSPORTATION; THE ACTING COMMISSIONER OF THE DEPARTMENT OF EMERGENCY SERVICES AND THE COMMISSIONER-SHERIFF OF THE DEPARTMENT OF PUBLIC SAFETY, BE IT HEREBY

RESOLVED: that pursuant to Section 3(a)xxi of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals, is neither cost effective nor expedient, and accordingly, not in the best interests of the County in connection with the procurement of an agreement with Motorola Solutions, Inc., (“Motorola”) whereby Motorola will provide maintenance service for the County’s UHF trunked analog two-way radio system, F1 and F3 VHF conventional analog two-way radio systems.