

22702

October 27, 2011

To: The Honorable Board of Acquisition and Contract

From: Marguerite Beirne
Chief Information Officer

Re: Authority to enter into Intermunicipal Agreements with municipalities located in Westchester County to allow them to receive telecommunications services from Cablevision Lightpath, Inc. through its contract with the County of Westchester

BACKGROUND:

- The County and Cablevision Lightpath, Inc. (“Lightpath”) entered into an Agreement for telecommunications services (the “Lightpath Agreement”), which commenced in 2000 and was renewed in 2006 and 2011, and contains provisions whereby Lightpath agrees to offer their services to the municipalities under the same pricing, terms and conditions as offered to the County.
- The municipalities have the option of contracting directly with Lightpath or entering into an intermunicipal agreement (“IMA”) with the County for a term of up to five years whereby the municipality will receive the Lightpath services. Pursuant to the IMA, the municipality will pay Lightpath directly for any services it may receive from Lightpath. If the municipality requests any other services from the County (e.g. technical services for telecommunications or data networking), the municipality will be charged as if it was an internal County department.
- The primary goal for the Lightpath Agreement is to provide economical, reliable and efficient telecommunication services to Westchester County and its municipalities. The latest renewal of the Lightpath Agreement offers a tiered percentage reduction, which increases over the remaining years of the contract. Discounts are applied based on pooled Contributory Charges between the County and municipalities. An increase in those pooled charges increases the percentage discount applied, which benefits all contract participants.
- Furthermore, Lightpath’s network supports a number of voice and/or data plans to more than one hundred locations including the Westchester Library System, school districts, and municipal agencies as well as Police and Fire Departments that rely on the services for data sharing and enhanced emergency communications.

- The Board of Legislators adopted Act No. 168-2011 on October 17, 2011 authorizing the County to enter into these IMAs.

ACTION REQUESTED:

- Authority is requested for the County of Westchester to enter into intermunicipal agreements (“IMAs”) with municipalities located in Westchester County to allow them to receive telecommunications services from Cablevision Lightpath, Inc. through the Lightpath Agreement.

A resolution authorizing the action requested is submitted herewith for your consideration.

APPROVED BOARD OF ACQUISITION & CONTRACT - 12/01/2011 - JOYCE R. VIEIRA, SECRETARY

RESOLUTION

Upon a communication from the Chief Information Officer, it is hereby

RESOLVED, that the County of Westchester is authorized to enter into intermunicipal agreements (“IMAs”) with municipalities located in Westchester County to allow them to receive telecommunications services from Cablevision Lightpath, Inc. (“Lightpath”) through Lightpath's contract with the County; and be it further

RESOLVED, that pursuant to the IMA, each municipality shall pay Lightpath directly for any services it may receive from Lightpath. If the municipality requests any other services from the County (e.g. technical services for telecommunications or data networking), the municipality shall be charged as if it was an internal County department; and be it further

RESOLVED, that the term of such IMAs shall not exceed five (5) years; and be it further

RESOLVED, that the County Executive or his authorized designee is hereby authorized and empowered to execute all instruments and take all actions necessary and appropriate to effectuate the purposes hereof.

Account to be Charged/credited	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub Object	Trust Account	Dollars
	101	16	6000	9289		N/A

Budget Funding Year(s) 2011-2017 Start Date Between 1/01/2012 & 12/31/2013 End Date 5 years later
 (must match resolution)

Funding Source Tax Dollars _____ N/A _____
 State Aid _____
 \$ _____ Federal Aid _____
 (must match resolution)
 Other _____