

22572

DATE: October 26, 2011

TO: Board of Acquisition and Contract

FROM: Marguerite Beirne, Chief Information Officer

RE: AUTHORIZATION TO ENTER INTO AN AGREEMENT (IT-1211) WITH SPX CORPORATION FOR RADIO TOWER STROBE LIGHT MONITORING SERVICES FOR A NOT TO EXCEED AMOUNT OF \$3,700 FOR A THIRTY-SEVEN MONTH PERIOD COMMENCING UPON DECEMBER 1, 2011 AND TERMINATING DECEMBER 31, 2014

BACKGROUND:

- In order to comply with Federal Aviation Administration (FAA) and Federal Communications Commission (FCC) regulations, the aviation obstruction strobe light system on the County's Grasslands radio tower must be monitored in order to ensure that it functions properly on a continuous basis. Any failure of the system to properly function must be immediately corrected or reported to the FAA within 30 minutes.
- The strobe light system on the Grasslands radio tower is currently monitored 24x7 by the manufacturer of the system (Flash Technology, a subsidiary of SPX Corporation) as a subcontractor to the County's tower maintenance service provider (Mid-State Communications). When a failure is detected, Flash Technology automatically files the required FAA report and notifies the County.
- The County's contract with Mid-State Communications expires at the end of 2011, and the Department of Information Technology (DoIT) has determined that cost savings may be achieved by contracting with SPX Corporation ("SPX") for the required services, which will be provided through their subsidiary Flash Technology ("Flash").
- DoIT made this determination after obtaining quotations for strobe light monitoring service from three (3) vendors: Hark Systems of 3507 Iron Horse Drive, Ladson, SC 29456; International Tower Lighting of 3720 Keystone Ave., Nashville, TN 37211; and SPX Corporation of 13515 Ballantyne Corp. Pl., Charlotte, NC 28277.
- The least expensive quotation was from SPX, and was for their ArgusON monitoring service. This is the service currently provided to the County by the SPX subsidiary Flash, as a subcontractor to Mid-State Communications, and the County has found this service to be fully acceptable.
- The requested agreement with SPX will serve an important public purpose by assuring the County's continued ability to operate the critical public safety radio systems that utilize the Grasslands radio tower.

- The goal and objective of the service to be provided under the agreement requested in the attached resolution is to continue operation of critical radio communication systems used by the County's first responders. Under the agreement, Flash will provide services that the County requires in order to maintain compliance with FAA and FCC regulations.
- Flash will supply DoIT with regular reports via email, with details and dates. The reports will detail the condition of the strobe light system on the Grasslands radio tower. When necessary, DoIT will conduct telephone conferences with Flash in order to discuss any strobe light system issues.
- The attached resolution serves the County Executive's goal of assuring that contracts are fiscally responsible by allowing the County to directly contract with a reliable service provider instead of purchasing the same service from a third party at additional cost.
- The attached resolution serves the goal of assuring that contracts have a positive impact on the safety and security of the County by allowing the County to continue operation of systems required to ensure public safety.

ACTION REQUESTED:

- Authorization to enter into an agreement (IT-1211) with SPX Corporation, having an office and place of business at 13535 Ballantyne Corp. Pl., Charlotte, NC 28277, for radio tower strobe light monitoring services for a thirty-seven month period commencing December 1, 2011 and terminating December 31, 2014, for a total not to exceed contract amount of \$3,700, subject to County appropriations.

APPROVED BOARD OF ACQUISITION & CONTRACT - 12/08/2011 - COUNTY VICE PRESIDENT

RESOLUTION

UPON A COMMUNICATION FROM THE CHIEF INFORMATION OFFICER,
DEPARTMENT OF INFORMATION TECHNOLOGY, BE IT HEREBY

RESOLVED, that the County of Westchester is hereby authorized to enter into an agreement (IT-1211) with SPX Corporation, having an office and place of business at 13515 Ballantyne Corp. Pl., Charlotte, NC 28277, for radio antenna site services, provided through their subsidiary Flash Technology, for a thirty-seven month period commencing December 1, 2011 and terminating December 31, 2014, for a total not to exceed contract amount of \$3,700; and be it further

RESOLVED, that this Agreement is subject to County appropriations; and be it further

RESOLVED, that this agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his duly authorized designee is hereby authorized to execute and deliver any and all documents and to take all action necessary and appropriate to effectuate the purposes hereof.

Account to be Charged/Credited:

Year	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub- Object	Trust Account	Dollars
2011	101	16	2500	4200		\$ 100
2012	101	16	2500	4200		\$ 1,200
2013	101	16	2500	4200		\$ 1,200
2014	101	16	2500	4200		\$ 1,200

Budget Funding Years: 2011-2014
(must match resolution)

Start Date: December 1, 2011

End Date: December 31, 2014

Funding Source Tax Dollars: \$3,700
 State Aid _____
\$3,700 Federal Aid _____
(must match resolution) Other _____