

21739

DATE: September 15, 2011

TO: Board of Acquisition and Contract

FROM: Cheryl Archbald, M.D., M.P.H.
Acting Commissioner of Health

RE: Authorization to enter into an Agreement with Laboratory Corporation of America Holdings to provide various Laboratory Testing Services for the Westchester County Department of Health's Tuberculosis (TB) Program, for the period 12/01/11 to 11/30/14, in the total not-to-exceed Amount of \$75,000 payable at the stated contract rates

The Westchester County Department of Health ("WCDH") requests authorization to enter into an agreement with Laboratory Corporation of America Holdings ("LabCorp") to provide various laboratory testing services for the WCDH's Tuberculosis (TB) program, for the period 12/01/11 to 11/30/14, in the total not-to-exceed amount of \$75,000 payable at the stated contract rates.

As mandated by the New York State Department of Health and Public Health Law, the WCDH provides TB health services at its district office clinics located throughout the County. Laboratory testing is required for the proper medical management of these patients in order to confirm a diagnosis and monitor treatment for both its efficacy and side effects. The Department of Labs and Research does not provide these specific lab tests.

The WCDH monitors and tracks the management of patients with TB through the analyses of test results and physicians' review of WCDH clinic program reports. In 2011 through September, 287 patients have been evaluated and treated for potential TB exposure and infection.

WCDH currently contracts with LabCorp and the ongoing contractual arrangement would minimize the disruption to patient services and clinic operations involved in changing to a new laboratory provider. In addition, LabCorp's electronic test order and reporting system has the capability to directly interface with the WCDH's newly purchased web-based electronic health, case management, billing and reporting software, which will assist in streamlining clinic services and creating operational efficiencies.

This contract would be exempt from the Westchester County Procurement Policy under Section 3 (a) (viii) - contracts for medical or health-related services. LabCorp has agreed to maintain the current contract's laboratory testing rates for the proposed three year contract period.

Accordingly, the WCDH requests authorization to enter into a three-year contract with LabCorp for the various tests to be provided payable at the stated contract rates.

Approval of the attached resolution is respectfully requested.

/dc
Attachment

RESOLUTION

RESOLVED, that the County of Westchester, acting by and through its Department of Health (“WCDH”), is authorized to enter into an agreement with Laboratory Corporation of America Holdings to provide laboratory testing services for the WCDH’s Tuberculosis (TB) program, for the period 12/1/11 through 11/30/14, in the not-to-exceed amount of \$75,000 payable at the stated contract rates; and, be it further

RESOLVED, that this Agreement is subject to County Appropriations; and, be it further

RESOLVED, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the “State Budget”) proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and, be it further

RESOLVED, that the County Executive or his duly authorized designee be and hereby is authorized and empowered to execute all appropriate contracts or documents necessary to effectuate the purposes of this resolution in the manner prescribed by law.

Department of Health
 County of Westchester
 145 Huguenot Street, 8th Floor
 New Rochelle, New York 10801
 September 15, 2011

Agreement #

Account to be Charged/Credited	Fund	Dept	Major Program, Program & Phase or Unit	Object/ Sub-Object	Trust Account	Dollars
	101	27	0010 - HSSN	4238-04		\$2,000 ('11)
	101	27	0010 - HSSN	4238-04		\$25,000 ('12)
	101	27	0010 - HSSN	4238-04		\$25,000 ('13)
	101	27	0010 - HSSN	4238-04		\$23,000 ('14)

Budget Funding Year(s)		2011-2014	Start Date	12/01/11	End Date	11/30/14
(must match resolution)						
Funding Source	Tax Dollars	\$48,000				
	State Aid	\$27,000				
\$75,000	Federal Aid					
(must match resolution)	Other					