

ID# 20428

DATE: July 08, 2011

TO: Board of Acquisition and Contract

FROM: Mae Carpenter, Commissioner
Department of Senior Programs and Services

RE: Authority to enter into Agreements with the subcontractors set forth on the attached Schedule "A" to provide homemaker, housekeeper, respite care, case management, and personal emergency response system services to frail, homebound seniors under the Expanded In-Home Services for the Elderly Program ("EISEP") for a total aggregate amount not to exceed \$2,606,056.00 for the program period April 1, 2011 to March 31, 2012

The County of Westchester, acting by and through the Department of Senior Programs and Services ("the Department"), seeks authority from your Honorable Board to enter into Agreements with the subcontractors listed on the attached Schedule "A" to provide homemaker, housekeeper, respite care, case management, and personal emergency response system services to frail, homebound seniors under EISEP for the program period April 1, 2011 through March 31, 2012, in a total aggregate amount not to exceed \$2,606,056.00 comprised of \$1,947,673.00 in State grant funds, \$392,341.00 in County tax dollars and \$266,042.00 in subcontractor match. The subcontractors set forth in Schedule "A" will be paid rates that are based on Medicaid rates approved by the State Department of Health.

The EISEP program benefits caregivers and care receivers by easing the burden on caregivers through the provision of homemaker and housekeeper services, emergency response services and providing respite care through sitter companions and social model day care programs. Case management is a requirement for access to all the aforementioned EISEP services. Case managers assess clients need for services, prepare care plans and arrange for provision of services with agreement of client and caregivers, as necessary.

The public purpose of the EISEP program is to provide services that enable seniors to remain at home and prevent their premature institutionalization that leads to greater expense and in a less desired environment, as most seniors prefer to remain at home and receive services there. This is also a goal of the State

The goals and objectives of the program are to help seniors remain in their homes in the community through the provision of quality home care services, emergency response systems, sitter-companions and/or Social Model Adult Day Care services to provide relief and respite to their caregiver(s).

The goals and objectives of the proposed agreement are in the best interests of the County in terms of health. The services to be provided with the grant funds will offer improved health and quality of life for the frail elderly and their caregivers by easing their burden through the provision of homemaker and housekeeper services, emergency response services and providing respite care through sitter companions and social model day care programs. The proposed agreement is also in the best interests of the County in terms of fiscal responsibility, as it will supply New York State (the "State") funds for services to be provided to County residents, at less cost to the County.

The goals and objectives of the programs will be tracked and monitored by case managers through bi-monthly calls to seniors and their caregivers as to the quality of the services they are receiving and their satisfaction with the services. In addition, staff monitors review case managers' client case records and records of service at the agencies providing these services, using forms approved by the State Office for the Aging. Review of the program is done annually by a County monitor, as well as a monitor from the New York State Office for the Aging.

For the previous fiscal year, 209 seniors received a personal emergency response system and 95,004 hours of homemaker and housekeeping services. There were 56 families that benefited from 7,664 hours of respite services through the In Home Sitter Companion program. There were also 28 seniors that attended a Social Model Adult Day Care Program that provided their caregivers with 10,999 hours of respite.

Board of Legislators Act No. 7-2011 authorized the County to enter into inter-municipal agreements with local municipalities for the provision of these services as subcontractors under this program.

These agreements are exempt from application of the Westchester County Procurement Policy and Procedures pursuant to Section 3(a) (viii) and 3(a) (xix) thereof.

Accordingly, I recommend adoption of the proposed resolution.

RESOLUTION

UPON COMMUNICATION FROM THE COMMISSIONER OF THE WESTCHESTER COUNTY DEPARTMENT OF SENIOR PROGRAMS AND SERVICES, be it hereby:

RESOLVED, that the County of Westchester is hereby authorized to enter into agreements with the subcontractors listed in Schedule "A" attached hereto and made a part hereof to provide case management, in-home homemaker, housekeeper, respite, and personal emergency response system services to frail, homebound elderly who reside in Westchester County under the Expanded In-Home Services for the Elderly Program, in a total aggregate amount not to exceed \$2,606,056.00, to be paid based on Medicaid approved rates by the State Department of Health, for the program period 4/1/11 - 3/31/12; and be it further

RESOLVED, that the contracts with the subcontractors listed in Schedule "A" are subject to County Appropriations; and be it further

RESOLVED, that the Agreements with the subcontractors listed in Schedule "A" are also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the subcontractors listed in Schedule "A", then the subcontractors shall have the right to terminate their respective Agreements upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his duly authorized designee be, and hereby is, authorized to take such actions and execute such documents as may be necessary and appropriate to effectuate the purposes hereof.

Original Agreement \$2,606,056.00
TOTAL \$2,606,056.00
Agreement #
Account to be
Charged/Credited

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
263	85	048L	4380	T-048	\$1,947,673.00
101	24	1000	4957	N/a	\$392,341.00
n/a	n/a	n/a	n/a	n/a	\$266,042.00

Budget Funding Year(s) 2011-2012 Start Date 4/1/11 End Date 3/31/12
(must match resolution)

Funding Source Tax Dollars \$392,341.00
 State Aid \$1,947,673.00
\$2,606,056.00 Federal Aid _____
(must match resolution)
 Other \$266,042.00

APPROVED BOARD OF ACQUISITION & CONTRACT - 07/20/2011 - JOMARY VIEIRA, SECRETARY

SCHEDULE "A"

IN-HOME HOMEMAKER AND HOUSEKEEPER SUBCONTRACTOR AGENCIES: 2011-2012
 (To be reimbursed at their respective approved Medicaid Rates)

Richard L. Aronson, Inc. d/b/a A&A Staffing Health Care Services
All Metro Aids of Westchester Corp. d/b/a All Metro Health Care
Any-Time Home Care, Inc.
Barksdale Home Care Services Corp.
AccentCare of New York, Inc. d/b/a Comprehensive Home Care
Family Aides, Inc.
Family Service of Westchester, Inc.
Family Service Society of Yonkers
Grace Church Community Center, Inc. d/b/a Neighbors Program
Home Health Services of Westchester Jewish Community Services, Inc.
VIP Health Care Services, Inc.
Personal Touch Home Care of Westchester, Inc.
PHC Services, Ltd.
Priority Home Care, Inc.
Recco Home Care Service, Inc.
Unlimited Care, Inc.
Westchester Care at Home

<u>SUBCONTRACTOR</u>	<u>NOT TO</u>	<u>SUBCONTRACTOR</u>	<u>COUNTY</u>	
<u>MUNICIPALITY/AGENCY</u>	<u>EXCEED STATE</u>	<u>MATCH</u>	<u>MATCH</u>	<u>GROSS</u>
	<u>FUNDS</u>			

CASE MANAGEMENT SERVICES

Yonkers, City of	\$ 97,352	\$ 41,722		\$139,074
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ADULT DAY SERV. RESPITE

HOURLY RATE: \$7.25 per hour

My Second Home - Family Service of Westchester, Inc.
 The Wartburg Home of the Evangelical Lutheran Church

PERSONAL EMERGENCY RESPONSE SYSTEMS (PERS)

Lifeline Systems Company

Installation:
 Monthly Service/Monitoring Fee:

FEEES FOR PERS:
 Up to \$40.00 one time fee
 Up to \$25.00 per month