

Robert P. Astorino
County Executive

Department of Social Services

Grant E. Mitchell, M.D.
Acting Commissioner

15152

DATE: October 20, 2010

TO: Board of Acquisition and Contract

FROM: Grant E. Mitchell, MD
Acting Commissioner, Department of Social Services

SUBJECT: Resolution authorizing the County of Westchester to enter into an agreement with The Sharing Community, Inc. to operate an emergency overnight center at a facility known as the Broadway Manor located at 101 North Broadway, Yonkers, New York for the period January 1, 2011 through December 31, 2011 for an amount not to exceed \$178,519 to be paid monthly pursuant to an approved budget and subject to appropriation

The County of Westchester requests authorization to enter into an agreement with The Sharing Community, Inc. to operate an emergency overnight center at a facility known as the Broadway Manor located at 101 North Broadway, Yonkers, New York, for the period January 1, 2011 through December 31, 2011, for an amount not to exceed \$178,519 to be paid monthly pursuant to an approved budget and subject to appropriation. There has been no increase in the amount requested under the new agreement.

The services to be provided pursuant to the proposed agreement serve a **public purpose** by ensuring the health and safety of those who do not have a place to sleep during the night hours, by providing an overnight shelter.

The **goal and objective** of the proposed agreement is to provide a safe and supervised place for homeless individuals, who are outside the County's formal shelter system, to sleep at night. The services provided through the proposed agreement are the following:

- Provide a safe overnight shelter for the targeted population to keep them off the streets during the night hours and from exposure to extreme weather conditions.

- Provide persons entering the drop-in center the opportunity to rest in a supervised area to enhance their safety. Staff oversees the area and persons are observed to enhance security.

The **goal and objective is in the best interests of the County in terms of public health and public safety.** During the winter months when temperatures drop, this safe haven reduces vulnerable citizens' environment exposure to the winter temperatures which can cause hyperthermia, frostbite, and other ailments that could even cause death. Likewise, during the summer months, individuals may be exposed to the extreme heat that can cause heat exhaustion and heat stroke.

This agreement is also in the County's **best interest in terms of fiscal responsibility** as the drop-in centers provide the homeless with refuge in a cost effective way:

- This level of service meets urgent critical needs. Persons accessing the drop-in center may not want to enter the formal homeless shelters. They are provided information, referrals, and counseling about the services that are available to combat their homelessness. Persons are given linkages to community based organizations that can help them rather than solely relying on the County to provide services.
- The drop-in center only provides the services that the population is willing to accept. Therefore, the Department does not purchase services that will not be used. Eligible persons can access services that would be offered at a traditional shelter through referrals from the drop-in centers when and if they are appropriate.
- The provision of shelter to homeless individuals is the least costly way to meet this basic need, especially for the myriad of individuals with chronic mental and/or medical issues who often utilize a variety of public systems in an inefficient manner. People who are homeless tend to spend more time in hospital per visit and demonstrate a greater likelihood to spend more time in jail or prison.
- This program serves anyone in need and nobody is turned away.

The goal and objective will be monitored through the electronic submission of reports approved by the Budget Office, as well as through direct contact with the Department. The Department uses the Performance Measurement indicators approved by the County Budget Office to evaluate the performance of the vendor and the effectiveness of the program.

The **Department is able to report that the vendor's Performance Measurement Indicator** reflects that from January 1, 2010 to September 30, 2010, this facility has provided services for 100% of the people who sought this program's assistance. We are able to report the following outcomes as of 9/30/10:

- Average Daily Census: 28 customers
- Average Number of Customers Linked to Services: 47 customers
- Total Number of Customers Served (unduplicated): 737

This contract is exempt from the Westchester County Procurement Policy under Section 3 (a) (xiv).

Accordingly, the County of Westchester is hereby requesting permission to enter into an agreement with The Sharing Community, Inc. for the aforesaid purpose.

A resolution requesting the same is attached for your Honorable Board's approval.

APPROVED BOARD OF ACQUISITION & CONTRACT - 12-2-2010 - JOMARY VIEIRA, SECRETARY

RESOLUTION

Upon a communication from the Acting Commissioner of Social Services, be it hereby

RESOLVED, that the County of Westchester is hereby authorized to enter into an agreement with The Sharing Community, Inc. to operate an emergency overnight center at a facility known as the Broadway Manor located at 101 North Broadway, Yonkers, New York, for the period January 1, 2011 through December 31, 2011, for an amount not to exceed \$178,519 to be paid monthly pursuant to an approved budget; and be it further

RESOLVED, that this Contract is subject to County Appropriation; and be it further

RESOLVED, that this agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release (s) or adoption (s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his authorized designee is empowered to execute any document necessary to implement this Resolution.

APPROVED BOARD OF ACQUISITION & CONTRACT MGT. BY: DAVID VIEIRA SECRETARY

**Account to be
Charged/Credited**

	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub- Object	Trust Account	Dollars
2011	101	22	8900	5860	-----	\$178,519

Budget Funding Year(s): 2011 Start Date: 1/1/2011 End Date: 12/31/2011
(must match resolution)

Funding Source **Tax Dollars: 50%**
 State Aid: 50%
\$178,519 **Federal Aid: _____**
(must match resolution) **Other _____**

APPROVED BOARD OF ACQUISITION & CONTRACT - 12-2-2010 - JOMARY VIEIRA, SECRETARY