

15008

DATE: November 3, 2010

TO: Board of Acquisition and Contract

FROM: Marguerite Beirne, Chief Information Officer

RE: AUTHORIZATION TO ENTER INTO AN AGREEMENT (IT-1181) WITH VERIZON WIRELESS FOR CELLULAR TELEPHONE AND WIRELESS DATA SERVICES FOR A ONE YEAR PERIOD COMMENCING ON DECEMBER 3, 2010 AND TERMINATING ON DECEMBER 2, 2011 FOR A TOTAL NOT TO EXCEED AMOUNT OF \$627,000

BACKGROUND:

- On December 22, 2009, your Honorable Board approved a resolution which authorized entering into an agreement (IT-1148) with Cellco Partnership, a Delaware general partnership, doing business as Verizon Wireless, for cellular telephone and wireless data services for a one year term commencing on December 3, 2009 and terminating on December 2, 2010 for a total amount not to exceed \$550,000.
- Wireless services continue to be a valuable and essential tool for staff. Therefore, we now come before your Honorable Board requesting approval to enter into a new agreement (IT-1181) with Verizon Wireless for cellular telephone and wireless data services for a one year term commencing on December 3, 2010, utilizing New York State Office of General Services (NYS OGS) Contract PS63766 for a total amount not to exceed \$627,000. Services covered by this contract are managed and audited by the Department of Information Technology and paid directly by the departments utilizing the services, after receiving appropriate authorization to procure such service.
- The increase of \$77,000 to the contract cap is due to the migration of the Department of Parks, Recreation and Conservation from Sprint Solutions/Nextel to Verizon Wireless and is offset by a corresponding decrease in Sprint Solutions/Nextel expenditures.
- The public purpose for the requested contract is to benefit the public good by providing County staff with communication devices that enable them to do their jobs more efficiently.
- The goals and objectives for the services provided in the attached resolution are efficient, cost effective cellular telephone and data service. It is in the best interest of the County since it provides the means for County staff to communicate in times of emergencies or during the course of normal work day related activities. Cellular service will be monitored by DoIT staff, in conjunction with staff from the department utilizing the service to be sure the service is not abused and remains cost effective.

- Under our performance based management initiative, this contract meets fiscal responsibility by utilizing excellent rates for services which were negotiated and approved by New York State, ultimately saving time and taxpayer money. The safety and security of residents is enforced by utilizing communication services that promote quick and efficient connectivity. Fast service is critical, particularly in an emergency situation.
- This procurement is exempt from the County's procurement policy, under Section 3(a)i, as it is a procurement made pursuant to General Municipal Law Section 104.

ACTION REQUESTED:

- Authorization to enter into an agreement (IT-1181) with Cellco Partnership, a Delaware general partnership, doing business as Verizon Wireless, having a place of business located at 180 Washington Valley Road, Bedminster, New Jersey 07921, for cellular telephone and wireless data services for a one year term, commencing on December 3, 2010 and terminating on December 2, 2011, utilizing the terms and conditions of NYS OGS Contract PS63766 for a total not to exceed contract amount of \$627,000, payable monthly by the department utilizing the service, subject to County appropriations.

A resolution authorizing the above agreement is submitted herewith for your approval.

MCB:tad

Attachment

APPROVED BOARD OF ACQUISITION & CONTRACT - 11-23-2010 - JONAH VIEIRA (P. 1/1)

