

14236

DATE: September 24, 2010

TO: Board of Acquisition and Contract

FROM: Marguerite Beirne, Chief Information Officer

RE: **AUTHORIZATION TO AMEND CONTRACT IT-702 WITH ORACLE USA, INC. BY INCREASING THE AMOUNT BY \$383,250 TO A NEW TOTAL NOT TO EXCEED CONTRACT AMOUNT OF \$2,654,870 FOR ONE YEAR OF ON-SITE TECHNICAL SUPPORT SERVICES COMMENCING ON NOVEMBER 1, 2010 AND TERMINATING ON OCTOBER 31, 2011**

BACKGROUND:

- On April 21, 2005 ("the April 21st resolution"), your Honorable Board approved a resolution which authorized entering into an agreement (IT-702) with Oracle Corporation ("Oracle"), for on-site technical support services for a nineteen month period commencing on April 1, 2005 and terminating on October 31, 2006, for 375 person days of work, for a total not to exceed amount of \$494,700, payable in advance as required by the New York State Office of General Services (NYS OGS) Contract Number PT59019.
- On April 13, 2006, your Honorable Board authorized an amendment to contract IT-702 with Oracle by increasing the term six months to a new termination date of April 30, 2007, for 250 person days of work supporting Oracle Application Servers, not included in the April 21st resolution, and by increasing the amount by \$329,800 to a new total not to exceed contract amount of \$824,500.
- In resolutions approved on November 2, 2006, November 30, 2006, October 25, 2007, November 6, 2008 and October 8, 2009, your Honorable Board authorized amendments to contract IT-702 with Oracle for on-site technical support services which extended the term to a new termination date of October 31, 2010; increased the amount by \$1,447,120 to a new total not to exceed contract amount of \$2,271,620 and changed the name of the vendor to Oracle USA, Inc.
- Contract IT-702 and the five amendments authorized in the aforementioned resolutions were subsequently executed and approved.
- The County retains consultants from Oracle in various capacities to support various Oracle database management software products. It continues to be important to maintain the integrity of the County's critical Oracle based applications. Therefore, we now come before your Honorable Board requesting approval to amend contract IT-702 with Oracle for one year of on-site technical support services terminating on October 31, 2011 and to increase the amount by \$383,250 to a new not to exceed amount of \$2,654,870, with all other terms and conditions to remain the same. This extension will be for an additional 250 person days of technical support as was provided under the original contract, at the rate of an additional \$383,250.
- Please note that the rate requested on the attached resolution for the 2010-2011 term reflects an additional discount compared to the rate that was approved for the 2008-2009 and 2009-2010 terms; the base rate is available through Oracle's NYS OGS Contract Number PT64000 which will be in force through June 25, 2013 with an option to renew for an additional five (5) years.

- The public purpose of this amendment is to continue the technical services that have kept county systems operating efficiently. These systems support numerous departmental programs, including the County Financial systems, Emergency Services dispatch, Public Works' building maintenance and Parks' recreational facility scheduling and point of sale functions, among others, all benefiting the public good.
- The goals & objectives of this amendment are established by a committee of DoIT professionals who discuss various projects that require the specialized knowledge of the consultant. From these discussions, priorities and schedules are established and each DoIT staff member monitors the progress achieved on the project related to their areas of responsibilities. These staff members review monthly progress reports and indicate their approval prior to payments being authorized to Oracle.

ACTION REQUESTED:

- Authorization to amend contract IT-702 with Oracle USA, Inc., having a place of business located at 1910 Oracle Way, Reston, Virginia 20190, for one year of on-site technical support services commencing on November 1, 2010 and terminating on October 31, 2011, for 250 person days of work, and by increasing the amount by \$383,250, payable in advance as required by NYS OGS Contract Number PT64000, subject to County appropriations, to a new total not to exceed contract amount of \$2,654,870, with all other terms and conditions of the agreement to remain the same.

A resolution authorizing the aforementioned amendment to the agreement is submitted herewith for your consideration.

MCB:RJL:
Attachment

APPROVED BOARD OF ACQUISITION & CONTRACT - 10-14-2010 - JONAS V. ALBERICI, SECRETARY

RESOLUTION

UPON A COMMUNICATION FROM THE CHIEF INFORMATION OFFICER, DEPARTMENT OF INFORMATION TECHNOLOGY, BE IT HEREBY

RESOLVED, that the County of Westchester is hereby authorized to amend contract IT-702 with Oracle USA, Inc., having a place of business located at 1910 Oracle Way, Reston, Virginia 20190, for one year of on-site technical support services, commencing on November 1, 2010 and terminating on October 31, 2011, for 250 person days of work, and by increasing the amount by \$383,250, payable in advance as required by the New York State Office of General Services Contract Number PT64000, to a new total not to exceed contract amount of \$2,654,870; and be it further

RESOLVED, that this agreement is subject to County appropriations; and be it further

RESOLVED, that all other terms and conditions of the agreement shall remain the same; and be it further

RESOLVED, that the County Executive or his duly authorized designee is hereby authorized and empowered to execute any and all documents necessary and appropriate to effectuate the purpose hereof.

Original Agreement:	\$ 494,700
1 st Amendment:	\$ 329,800
2 nd Amendment:	\$ 329,800
3 rd Amendment:	\$ 329,800
4 th Amendment:	\$ 393,760
5 th Amendment:	\$ 393,760
<u>This Amendment:</u>	<u>\$ 383,250</u>
Total:	\$2,654,870

Agreement: **IT-702**

Account to be Charged/Credited:

Year	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
2010	101	16	6000	4420		\$ 63,875
2011	101	16	6000	4420		\$ 319,375

Budget Funding Year(s): 2010 & 2011
(must match resolution)

Start Date: November 1, 2010

End Date: October 31, 2011

Funding Source Tax Dollars: \$383,250
 State Aid _____
\$383,250 Federal Aid _____
 (must match resolution) Other _____