

58993

**TO:** Board of Acquisition and Contract  
**FROM:** Vincent F. Kopicki, P.E.  
Commissioner of Public Works and Transportation  
**DATE:** September 19, 2017  
**SUBJECT:** Resolution to Award to the Low Bidder  
Contract No. 17-210  
Maintenance Service for Elevators  
Various Locations  
Westchester County, New York  
**Contractor:** Slade Industries, Inc.  
**Amount:** \$2,859,360.72

On August 30, 2017, two (2) bids were received and opened for Contract No. 17-210 for Maintenance Service for Elevators, Various Locations, Westchester County, New York.

Two (2) contractors submitted bids for this project. The project was advertised on the Empire State Purchasing Group website, in addition to the Journal News (Westchester-Putnam Edition), and was viewed by nine (9) entities on the Empire State Purchasing Group website. In addition, e-mails were sent to those nine (9) entities and to an additional fifty four (54) suppliers and contractors.

The original amount of Slade Industries, Inc.'s bid was \$3,111,300.00, which was the low bid. That amount was subsequently renegotiated down with the low bidder to \$2,859,360.72 in order to fall within the County's budgeted amount for this maintenance contract. In accordance with the law, the renegotiated amount does not decrease in any way the scope of the work set forth in the bid specification.

The bids were reviewed by the Department and it was determined that Slade Industries, Inc. submitted the low bid in the amount of \$2,859,360.72.

The low bidder has been investigated and it has been found that Slade Industries, Inc.:

- Performed satisfactory work in the past for the County.  
 Past experience has been investigated and found satisfactory.

Funds for this project are available in the:

- Capital Budget  
 Non-Recurring Budget  
 Operating Budget  
 Trust Budget

The objective of this contract is to maintain County elevators.

This contract is in the public's best interest because it will promote the health and safety of the general public by ensuring that County elevators are maintained to meet all state and local codes as required by annual inspections.

As expenditures are made pursuant to this authorization, detailed records will be kept in the County's on-line financial system. These records will be easily accessible by Finance, Budget and department staff and will be reviewed regularly to ensure that funds are used appropriately.

It is my recommendation that Contract No. 17-210 be awarded to Slade Industries, Inc. in the amount of \$2,859,360.72.

# RESOLUTION

## CONTRACT NO. 17-210

Upon communication from the Commissioner of Public Works and Transportation, be it

**RESOLVED**, that Contract No. 17-210 for Maintenance Service for Elevators, Various Locations, Westchester County, New York, be and is hereby awarded to the low bidder, Slade Industries, Inc., 1101 Bristol Road, Mountainside, New Jersey 07092, in the amount of \$2,859,360.72; and be it further

**RESOLVED**, that as set forth in the Contract No. 17-210 bid specifications this contract is for a term of three (3) years with one two (2) year renewal at the discretion of the County; and be it further

**RESOLVED**, that this Agreement is subject to County appropriations; and be it further

**RESOLVED**, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

**RESOLVED**, that the County Executive or his authorized designee is hereby authorized and empowered to execute any and all documents necessary or appropriate to effectuate the purposes hereof.

# RESOLUTION

## CONTRACT NO. 17-210

Account to be Charged/Credited	Fund	Dept.	Major Program, Program & Phase Or Unit	Object/ Sub Object	Trust Account	Dollars
	101	46	3200	4380		\$421,766.98 (2018)
	101	46	3300	4380		\$108,645.64 (2018)
	101	46	3400	4380		\$233,330.30 (2018)
	101	22	8900	5850		\$ 37,743.54 (2018)
	221	60	0110:0081	4380		\$ 32,493.76 (2018)
	101	46	3200	4380		\$482,019.40 (2019)
	101	46	3300	4380		\$124,166.44 (2019)
	101	46	3400	4380		\$266,663.20 (2019)
	101	22	8900	5850		\$ 43,135.48 (2019)
	221	60	0110:0081	4380		\$ 37,135.72 (2019)
	101	46	3200	4380		\$482,019.40 (2020)
	101	46	3300	4380		\$124,166.44 (2020)
	101	46	3400	4380		\$266,663.20 (2020)
	101	22	8900	5850		\$ 43,135.48 (2020)
	221	60	0110:0081	4380		\$ 37,135.72 (2020)
	101	46	3200	4380		\$ 60,252.42 (2021)
	101	46	3300	4380		\$ 15,520.80 (2021)
	101	46	3400	4380		\$ 33,332.90 (2021)
	101	22	8900	5850		\$ 5,391.94 (2021)
	221	60	0110:0081	4380		\$ 4,641.96 (2021)

**Budget Funding Year(s):** 2018 - 2021 **Start Date:** February 15, 2018 **End Date:** February 14, 2021  
 (must match resolution)

**Funding Source:** **Tax Dollars** \$2,859,360.72 County \_\_\_\_\_

**State Aid** \_\_\_\_\_

\$2,859,360.72 **Federal Aid** \_\_\_\_\_  
 (must match resolution)

**Other** \_\_\_\_\_